

Associate of Science General Studies, Business Administration			
Course Prefix		Course Description	Credit Hours
	ORI 110	Freshman Seminar	1
AREA I	ENG 101	English Composition I	3
	ENG 102	English Composition II	3
AREA II	MUS 101	Fine Arts Elective	3
	ENG*261	Literature Elective*	3
	PHL 206	Humanities Elective	3
	ENG 262	Humanities Elective (or second Literature Elective)	3
AREA III	MTH 112	Finite Mathematics or Precalculus Algebra	3
	BIO 103	Natural Science Elective I	4
	PHS 111	Natural Science Elective II	4
AREA IV	ECO 231	Principles of Macroeconomics	3
	ECO 232	Principles of Microeconomics	3
	HIS 201*	History Elective*	3
	PSY 200	Social Science Elective (or second History Elective)	3
AREA V	BUS 241	Principles of Accounting I	3
	BUS 242	Principles of Accounting II	3
	BUS 263	Legal and Social Environment of Business	3
	BUS 271	Business Statistics I	3
	BUS 272	Business Statistics II	3
	BUS 215, 275, or 285**	Business Elective**	3
	CIS 146	Computer Applications	3

\*A course sequence in either literature or history is required.

\*\*Business elective courses are particular to each individual transfer institution. Students uncertain about their transfer institution should consult their WSCC advisor for appropriate elective course selection.

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## Bachelor of Science in Acquisition and Contract Management

Full Time	Course Prefix	Course Description	Credit Hours
Semester 1	MG 302 <sup>2</sup>	Management Information Systems	3
	MG 320 <sup>1</sup>	Organizational Communication ( <i>unless BUS 215 is completed at WSCC in which case, ELECTIVE as needed</i> )	3
	MG 346 <sup>2</sup>	Principles of Management and Leadership <sup>2</sup> ( <i>unless BUS 275 is completed at WSCC in which case, ELECTIVE as needed</i> )	3
	ACM 394	Introduction to Acquisition and Contract Management	3
	UNV 300BU <sup>2</sup>	Pathways to Success - BU	3
Semester 2	MK 331	Marketing Principles ( <i>unless BUS 285 is completed at WSCC in which case, ELECTIVE as needed</i> )	3
	MG 303	Management Decision Support Systems	3
	ACM 395	Acquisition and Contract Management Pricing	3
	ACM 396	Acquisition and Contract Management Administration	3
Semester 3	ACM 353	Project Management	3
	LSM 301	Introduction to Logistics and Supply Chain Management	3
	MG 350	Financial Management	3
	MG 390	Operations Management	3
Semester 4	ELECTIVE(S) <sup>*</sup>	<sup>*</sup> Elective hours as needed to meet all graduation requirements	As needed
	ACM 397	Acquisition and Contract Management Negotiations	3
	ACM 398	Government Contract Law	3
	MG 352 or EC 320	International Business or International Economics and Trade	3
	MG 417	Management of Change	3
Semester 5	ELECTIVE(S) <sup>*</sup>	<sup>*</sup> Elective hours as needed to meet all graduation requirements	As needed
	UNV 400BU <sup>3</sup>	Career Seminar - BU	1
	MG 420 <sup>3</sup>	Business Policy	3
	MG 480 <sup>3</sup>	Seminar in Business	1
	ACM 400	Advanced ACM Research/Project	3

<sup>1</sup>Must be taken in your first term.

<sup>2</sup>Should be taken in your first term.

<sup>3</sup>Should be taken in your last term.