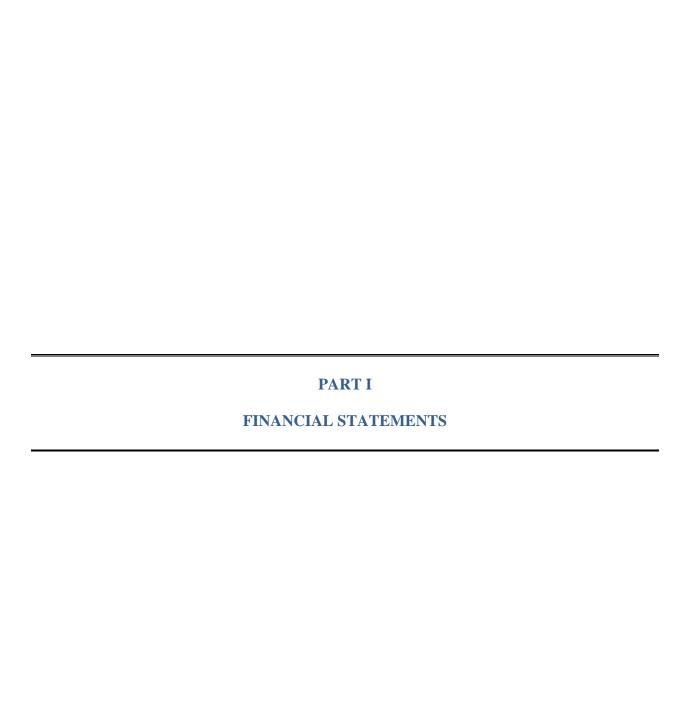
Athens State University Financial Statements September 30, 2019

# FINANCIAL REPORT 2018-2019



| <u> </u>  | PAGE |
|---|------|
| PART I FINANCIAL STATEMENTS   |      |
| Independent Auditor's Report  | 1    |
| Management's Discussion and Analysis  | 4    |
| Statement of Net Position   | 16   |
| Statement of Financial Position – Discretely Presented Component Unit   | 18   |
| Statement of Revenues, Expenses and Changes in Net Position   | 20   |
| Statement of Activities – Discretely Presented Component Unit   | 21   |
| Statement of Cash Flows   | 22   |
| Notes to the Financial Statements   | 24   |
| Required Supplementary Information  |      |
| Schedule of Athens State University's Proportionate Share of the Net Pension Liability  | . 59 |
| Schedule of Athens State University's Pension Contributions   | . 60 |
| Schedule of Athens State University's Proportionate Share of Net OPEB Liability   | 61   |
| Schedule of Athens State University's OPEB Contributions  | 62   |
| Notes to Required Supplementary Information   | 63   |
| Listing of University Officials   | 64   |
| PART II REPORTS ON COMPLIANCE AND INTERNAL CONTROL  |      |
| Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements |      |
| Performed in Accordance with Government Auditing Standards  | . 65 |
| Independent Auditor's Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the <i>Uniform Guidance</i>       | 69   |
| PART III SCHEDULES OF EXPENDITURES OF FEDERAL AWARDS  |      |
| Schedule of Expenditures of Federal Awards Year Ended September 30, 2019  | 72   |
| Notes to the Schedule of Expenditures of Federal Awards   | 74   |
| PART IV SCHEDULES OF FINDINGS AND QUESTIONED COSTS  |      |
| Section I   |      |
| Summary of Auditors Results   | 77   |
| Section II Financial Statement Findings   | 77   |
| Section III   |      |
| Federal Award Findings and Questioned Costs Year Ended September 30, 2019   |      |
| Schedule of Prior Year Findings and Questioned Costs  | 79   |





#### **Independent Auditor's Report**

To the Board of Trustees Athens State University

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Athens State University ("ASU" or "the University"), a component unit of the State of Alabama, and its discretely presented component unit as of and for the year ended September 30, 2019, and the related notes to the financial statements, which collectively comprise ASU's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. The financial statements of the discretely presented component unit, Athens State University Foundation ("ASUF" or "the Foundation"), were not audited in accordance with *Governmental Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ASU and its discretely presented component unit as of September 30, 2019, and the changes in its financial position and, where applicable, its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 through 15, the schedule of Athens State University's proportionate share of the net pension liability and OPEB liability on pages 61 and 63, respectively, and the schedule of Athens State University's pension and OPEB contributions on pages 62 and 64, respectively, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming opinions on the basic financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The Listing of University Officials on page 67 has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 31, 2020 on our consideration of Athens State University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Athens State University's internal control over financial reporting and compliance.

CDPA, P.C.

Athens, Alabama March 31, 2020

#### Introduction

The objective of Management's Discussion and Analysis is to help the readers of Athens State University's financial statements to better understand the financial condition and activities that have occurred during the fiscal year ended September 30, 2019. This document has been prepared by management and should be read in conjunction with the financial statements and the notes to the financial statements.

Athens State University's financial report consists of the following statements:

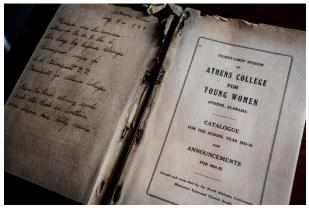
- The Statement of Net Position
- The Statement of Revenues, Expenses, and Changes in Net Position
- The Statement of Cash Flows

These statements are intended to present the financial position, operating activities and cash flows of the University. The Notes to the Financial Statements provide additional information that is needed to fully understand the financial statements.



Athens State University is a baccalaureate and master's degree granting non-residential, coeducational open-admissions institution located in the northernmost part of the state in the City of Athens, Alabama. It can be classified as both the oldest and youngest institution of higher education in Alabama and is the only institution of its kind in the State of Alabama. The institution was founded in 1822, by local citizens who purchased five acres of land, erected a building, and began Athens Female

Academy. Ownership of the school was transferred in 1842 to the Tennessee Conference of the Methodist Church. With the birth of the North Alabama Conference of the Methodist Church in 1870, the institution came under the jurisdiction of that body. The University remained a female institution until it became coeducational in 1931, with a name change to Athens College.



On May 1, 1974, the Board of Trustees met to

discuss requesting permission from the North Alabama Conference of the United Methodist Church that the institution seek affiliation with the State of Alabama. The Conference, at its annual meeting in June 1974, gave the Board of Trustees this permission and authorized the potential transfer of the institution to the State of Alabama. Following a lengthy period of negotiations, the institution was accepted by the Alabama State Board of Education on November 24, 1975 and charged to serve the graduates of state junior, community, and technical colleges/institutes. It is

the only upper division school in the state. The Alabama Legislature and the State Board of Education worked together to appropriate funds for continued operation with the goal of serving the graduates of the states' many two-year colleges. The University underwent another name change to Athens State University in 1998.

Athens State University is considered the youngest institution because it became an autonomous university in 2012. This occurred when, by act of the Alabama Legislature, Athens State University withdrew from governance under the Alabama State Board of Education and the Department of Postsecondary Education and from membership in the statewide community college system. On October 1, 2012, the University officially became an autonomous public institution governed by a Board of Trustees.

Enrollment is approximately 3,000 students and ninety-five (95) percent of our students are Alabama residents, located in 54 counties or eighty- five (80) percent of the 67 counties in the state. Sixty-six (66) percent of students are female, average age of 31 years, gainfully employed, and most with children at home. Sixty (60) percent of students attend school on a part-time basis, and eight-eight (88) percent are employed either full-time (59%) or part-time (29%). The racial composition of the student body is seventy-six (76) percent White and twenty-one (21) percent minority (3% not reported). Sixty-one (61) percent of students receive some form of financial assistance that may include federal, state, and/or institutional funding sources (Source: Fall 2017 Fact Book).

The Athens State University mission statement stresses the institution's emphasis on teaching, service, research and other creative activities to empower its students to make valuable contributions in their professional, civic, educational, and economic endeavors. The institution strives to provide appropriate learning resources and a variety of course formats and options that support quality teaching, learning, and the advancement of knowledge and actively promotes diversity and lifelong learning. Through affiliations with a variety of organizations, Athens State University provides resources that support continuing education for students and the community at large. The institution also sponsors and supports programs that stimulate cultural and intellectual enrichment in the community. As of Fall 2018, the University employed 226 full-time employees including 93 faculty members and 160 part-time employees which includes 120 part-time faculty.

The University offers 34 undergraduate degree programs and 3 graduate degree programs for its students to choose from and continues to explore the latest technology in the delivery of these majors. In addition, the University offers 57 minors and 17 certificates. To better meet the needs of our students, the University provides 15 undergraduate and 3 graduate programs completely online through a distance learning format. A brief paragraph about each of the University's three Colleges and the University Centers follows.

<u>College of Education</u> – The College of Education is the state leader in producing high quality teacher candidates. The College of Education faculty has established programs based on the conceptual framework's theme "Reflective Practitioners." The conceptual framework has four goals which describe the teacher candidates who complete the program at Athens State University. These four program goals are: Student Centered Learning, Disciplinary Knowledge, Professional and Pedagogical Knowledge, and Socially Responsible Citizens. Specifically Athens

State teacher candidates graduate with a strong foundation in disciplinary, professional and pedagogical knowledge and the ability to create student centered learning opportunities and practice socially responsible citizenship. Graduates are prepared for the classroom and are attractive to school systems in North Alabama and across the state. Courses are offered in traditional, blended, and online formats to meet the needs of students. The College of Education is accredited by NCATE, the National Council for Accreditation of Teacher Education. The U.S. Department of Education and the Council for Higher Education Accreditation recognize NCATE as an accrediting body for schools, colleges and departments of education. NCATE is currently collaborating with the Teacher Education Accreditation Council (TEAC) to form a new national accrediting body called the Council for Accreditation of Educator Programs (CAEP). The COE successfully launched its first graduate degree program, a Masters of Education in Career and Technical Education, in the Fall 2017.

<u>College of Arts and Sciences</u> – The College of Arts and Sciences curricula are designed to prepare students for entry into the job market, or for continuing education in graduate or professional school. Through its course offerings, the college seeks to engage the intelligence, excite the imagination, and improve the scholarship of its students. Through engaged learning experiences the COAS seeks to assist its students to develop competencies in written and oral communications; appreciation of our cultural heritage and understanding of our world; a knowledge base conducive to self-growth and enriched life experiences; and, fundamental knowledge, research skills and computer literacy essential to lifelong learning. The COAS launched its first graduate degree program, a Master of Arts in Religious Studies, in the Fall 2016.

<u>College of Business</u> – The mission of the College of Business at Athens State University is to offer programs of study to prepare students for positions in business, finance, and government; to enhance the professional development of those already employed, and to provide an academic framework for graduate study leading to professional positions. The purpose of the College of Business is to provide quality education for all students, teaching them to think critically, to use technology efficiently, to be effective leaders, decision makers, and communicators, to maintain ethical standards, and to understand the global economy. The College of Business offers eight undergraduate degree programs and one graduate degree program entirely online in addition to the traditional offerings. The online format enables the University to reach students across the state, the nation, and internationally. Additionally, the College of Business is accredited by the Association of Collegiate Business Schools and Programs (ACBSP), one of the leading specialized accreditation associations for business education.

<u>University Centers</u> – Athens State University has 6 off-campus instructional sites located in various areas of North Alabama with the goal of expanding the opportunities for traditional and non-traditional students to pursue degrees or certifications at locations where education might otherwise be limited. Each Center is staffed with a Center Manager to provide student support services in admissions, registration, academic advising, financial aid, and more. The University has Centers located on the campus of Wallace State Community College-Hanceville, Northeast Alabama Community College, and Redstone Arsenal. These Centers serve as recruiting and advising facilities as well as offer onsite and distance learning classes. The University also has Centers on the campuses of Snead State Community College and Northwest Shoals Community College. These Centers also serve as recruiting and advising facilities and offer only distance learning classes.

Through a collaborative partnership between Athens State University, Calhoun Community College, the City of Decatur, and Morgan County, the Alabama Center for the Arts opened in January 2013 in Decatur, Alabama. This location serves as a venue for college art instruction, community education, and cultural events.



#### **Financial Highlights**

Athens State University had another successful year financially. For the thirteenth-consecutive year, the University increased its overall financial position. The University's total assets and deferred outflows at the conclusion of the fiscal year ended September 30, 2019 were \$79.38 million and liabilities and deferred inflows were \$67.19 million. This resulted in a significant increase in the University's net position which ended the year at \$12.19 million.

#### **Financial Statements**

As stated in the previous paragraphs, the University's annual financial reports include the following three statements:

- The Statement of Net Position,
- The Statement of Revenues, Expenses, and Changes in Net Position,
- The Statement of Cash Flows

The financial statements are prepared in accordance with the Governmental Accounting Standards Board (GASB) requirements and guidelines. These financial statements are followed by Notes to the Financial Statements, which are intended to supplement the financial statements and to provide more detailed information thereto.

## The University's Financial Position

The Statement of Net Position presents the financial position of the University at the end of the fiscal year. It displays all of the University's assets, deferred outflows, liabilities and deferred inflows. The difference between the assets, deferred outflows, liabilities and deferred inflows represents the net position of the University. Net position is the measure of net worth, the current financial position of the University at September 30, 2019. The below chart reflects assets and liabilities as compared to last fiscal year adjusted to account for the change in accounting principle. The chart reflects an increase in net position of \$4.40 million.



Net position is divided into three major categories. (a) The first category, net investment in capital assets, provides the University's equity in property, plant and equipment owned by Athens State University. (b) The next category is restricted net position, which is divided into two categories, nonexpendable and expendable. The nonexpendable restricted resources are only available for investment purposes. Expendable restricted net position is available for expenditure by the University but must be spent for purposes as determined by donors and/or external entities that have placed time or purpose restrictions on the use of the assets. (c) The final category is unrestricted net position. Unrestricted net position is available to the University for any appropriate purpose.

#### **Summary: Statement of Net Position**

|                                     | 2019          | 2018          |
|-------------------------------------|---------------|---------------|
| Assets:                             |               |               |
| Current Assets                      | \$ 20,633,961 | \$ 19,493,389 |
| Capital Assets, Net                 | 43,863,018    | 41,559,164    |
| Other Assets                        | 8,603,203     | 8,100,419     |
| Total Assets                        | 73,100,182    | 69,152,972    |
| Deferred Outflows of Resources      | 6,280,350     | 5,524,181     |
| Total Assets and Deferred           |               |               |
| Outflows of Resources               | 79,380,532    | 74,677,153    |
| <u>Liabilities:</u>                 |               |               |
| Current Liabilities                 | \$ 10,004,441 | \$ 9,243,434  |
| Non-Current Liabilities             | 53,059,086    | 52,647,299    |
| Total Liabilities                   | 63,063,527    | 61,890,733    |
| Deferred Inflows of Resources       | 4,129,198     | 5,002,898     |
| Net Position:                       |               |               |
| Invested in Capital, Net            |               |               |
| of Debt                             | \$ 31,622,107 | \$ 27,868,095 |
| Restricted - Capital Projects       | -             | 60,880        |
| Restricted - Expendable             | 630,703       | 637,841       |
| Restricted - Endowments             | 50,000        | -             |
| Unrestricted                        | (20,115,003)  | (20,783,294)  |
| <b>Total Net Position</b>           | \$ 12,187,807 | \$ 7,783,522  |
| Total Liabilities, Deferred Inflows |               |               |
| of Resources, Net Position          | \$ 79,380,532 | \$ 74,677,153 |



# The University's Results of Operations

The Statement of Revenues, Expenses and Changes in Net Position presents the revenues received by the University, both operating and non-operating, and the expenses paid by the University, both operating and non-operating, and any other revenues, expenses, gains or losses received or spent by the University. The changes in total net position as presented on the Statement of Net Position are based on the activity presented in the Statement of Revenues, Expenses, and Changes in Net Position.

The Operating revenues are those revenues received from students (tuition and fees) and various outside tuition assistance programs. Operating expenses are those expenses incurred while carrying out the service programs offered by the University. Non-operating revenues are revenues received for which services are not provided (example, Athens State University's State Appropriation).

**Summary: Statement of Revenues, Expenses and Changes in Net Position** 

|                                     | <u>2019</u>  | <u>2018</u>  | <u>Change</u> |
|-------------------------------------|--------------|--------------|---------------|
| Operating Revenues                  | \$19,174,095 | \$18,721,591 | \$ 452,504    |
| Operating Expenses                  | 36,255,302   | 34,736,978   | 1,518,324     |
| Operating Loss                      | (17,081,207) | (16,015,387) | 1,065,820     |
| Non-Operating Revenues and Expenses | 21,485,492   | 18,507,325   | 2,978,167     |
| Increase in Net Position            | 4,404,285    | 2,491,938    | 1,912,347     |
| Net Position - Beginning of Year    | 7,783,522    | 5,291,584    | 2,491,938     |
| Net Position - End of Year          | \$12,187,807 | \$ 7,783,522 | \$ 4,404,285  |

The Statement of Revenues, Expenses, and Changes in Net Position reflect operating revenues of \$19,174,095, which is an increase of \$452,504 from the prior year. This is a result of increased funding from Federal and State Grants and Contracts of 12.45% and a 2.1% increase in tuition rates. The operating expenses increased approximately 4.37% due to an increase in operational and salary and employee benefit budgets.

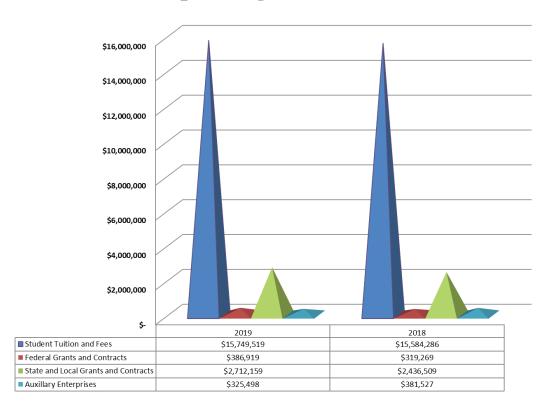
The following chart provides a picture of what the University's Unrestricted and Total Net Position would be before the cumulative effects of the Pension Liability and Other Postemployment Benefits Liability are applied to the Financial Statements.

|  | 2019            | 2018            |
|--|-----------------|-----------------|
| Unrestricted Net Position per Audited Financial Statements     | \$ (20,115,003) | \$ (20,783,294) |
| Effects of:  |                 |                 |
| Pension Liability  | 23,645,941      | 23,805,260      |
| Other Postemployment Benefits Liability                        | 15,901,423      | 15,537,353      |
| Unrestricted Net Position, net of Pension and OPEB Liabilities | 19,432,361      | 18,559,319      |
| Invested in Capital Assets, Net of Related Debt                | 31,622,107      | 27,868,095      |
| Restricted:  |                 |                 |
| Expendable   | 630,703         | 637,841         |
| Capital Projects   | -               | 60,880          |
| Endowments   | 50,000          | -               |
| Total Net Position, net of Pension and OPEB Liabilities        | \$ 51,735,171   | \$ 47,126,135   |

The next chart displays the operating revenues by type and their relationship to one another as discussed in the previous paragraph. The largest source of funds for FY 2019 is Student Tuition and Fees. State and Local Grants and Contracts make up the next largest source of funds. Federal Grants and Contracts consist of Federal Financial Assistance to students in the form of Pell Grants, FSEOG, SMART Grants, TEACH Grants, and Federal Work Study Funds.

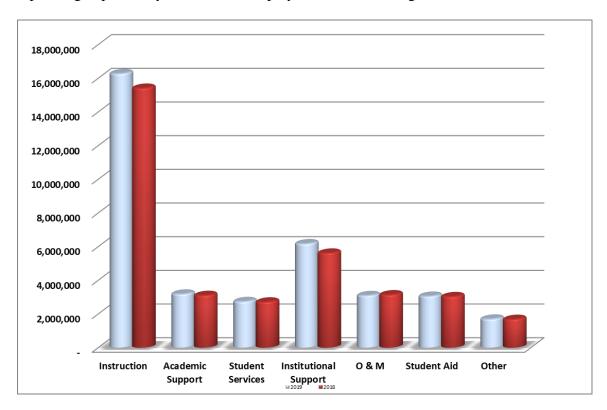
The largest source of non-operating revenues is State Appropriations. Athens State University annually receives a State Appropriation as a separate line item in the state of Alabama Education Trust Fund budget. The 2019 and 2018 fiscal year State Appropriation allocated for the Operations and Maintenance and Program Support of the University totaled \$13,040,284 and \$12,421,764 for each year respectively. Several additional smaller appropriations were also received during the year.

# **Operating Revenues**



# **Operating Expenses**

The operating expenses by function are displayed in the following exhibit:



The chart above allows the reader to visualize each functional expenditure category and how each functional category of expenditures compares to the other.

Operating Expenses by Natural Classification

|                     | 2019          | 2018         | Change      | % Change |
|---------------------|---------------|--------------|-------------|----------|
|                     |               |              |             |          |
| Salaries            | \$ 19,224,133 | \$18,449,677 | \$ 774,456  | 4.20%    |
| Benefits            | 6,308,098     | 6,357,538    | (49,440)    | -0.78%   |
| Supplies and Others | 5,775,429     | 5,025,251    | 750,178     | 14.93%   |
| Utilities           | 706,395       | 714,820      | (8,425)     | -1.18%   |
| Financial Aid       | 3,060,194     | 3,037,734    | 22,460      | 0.74%    |
| Depreciation        | 1,181,053     | 1,151,957    | 29,096      | 2.53%    |
|                     |               |              |             |          |
|                     | \$ 36,255,302 | \$34,736,977 | \$1,518,325 | 4.37%    |

### The University's Cash Flows

The Statement of Cash Flows is the final statement presented by Athens State University. It presents detailed information about the cash activity of the institution during the year.

The statement is divided into five parts. The first part deals with operating cash flows and shows the net cash used for the operating activities of the University. The second section reflects cash flows from non-capital financing activities. This section reflects the cash received and spent for non-operating, non-investing, and non-capital financing purposes. The third section deals with cash flows from capital and related financing activities. This section deals with the cash used for the acquisition and construction of capital assets and related items. The fourth section reflects the cash flows from investing activities and shows the purchases, proceeds, and interest received from investing activities. The fifth section reconciles the net cash used to the operating income or loss reflected on the Statement of Revenues, Expenses, and Changes in Net Position.

Cash Flows for the Years Ended September 30:

|  | <u>2019</u>     | <u>2018</u>     |
|--|-----------------|-----------------|
| Cash provided (used) by:                 |                 |                 |
| Operating activities                     | \$ (15,115,361) | \$ (14,092,097) |
| Non-capital financing activities         | 21,144,069      | 18,765,429      |
| Investing activities                     | 287,111         | 194,668         |
| Capital and related financing activities | (5,232,259)     | (3,050,694)     |
| Net Change in Cash                       | 1,083,560       | 1,817,306       |
|  |                 |                 |
| Cash - Beginning of Year                 | 14,828,282      | 13,010,976      |
| Cash - End of Year                       | \$ 15,911,842   | \$ 14,828,282   |

The above cash flow comparison reflects an increase in cash of \$1,083,560 as compared to ending cash the previous year

# **Looking Forward**

Act. No. 2012-497 removed Athens State University from under the jurisdiction, supervision, and control of the State Board of Education and Department of Postsecondary Education effective October 1, 2012. This legislation enabled the creation of the Board of Trustees of Athens State University which is to provide governance of the University. Athens State University, as the only upper division institution in the State of Alabama, strives to serve the graduates of the state's community college system. The University has been successful in reaching out to the graduates of the Alabama Community College System. By offering several on-line degree programs, the University has been able to offer courses to students in the underserved areas of the state. In doing so, Athens State University is taking a lead role in enhancing the education opportunities of our citizens and improving the overall education level in the State of Alabama.

Athens State, under the supervision of its Board of Trustees, continues to be the most affordable higher education option in the State of Alabama and in the Southeast. The University will continue to monitor enrollment and reach out to students in underserviced areas of the state, while continuing to provide the quality of education our students have become accustomed. The University is currently expanding our Liberal Arts program in Decatur with a joint agreement with Calhoun Community College. The University continues to develop new majors and programs in response to demand in the job market.

The University's overall enrollment remains fairly stable and we continue to look for ways to increase enrollment and better serve our student population.

| Student Fall Enrollment Data - Head Count |        |     |         |         |         |       |          |        |          |       |        |      |        |      |
|---|--------|-----|---------|---------|---------|-------|----------|--------|----------|-------|--------|------|--------|------|
|   | *2019  | %   | 2018    | %       | 2017    | %     | 2016     | %      | 2015     | %     | 2014   | %    | 2013   | %    |
| Undergraduate                             | 2,778  | 94% | 2,886   | 95%     | 2,969   | 95%   | 3,027    | 99%    | 3,042    | 100%  | 3,129  | 100% | 3,175  | 100% |
| Graduate                                  | 167    | 6%  | 159     | 5%      | 147     | 5%    | 38       | 1%     | -        | 0%    | -      | 0%   | -      | 0%   |
| Total                                     | 2,945  |     | 3,045   |         | 3,116   |       | 3,065    |        | 3,042    |       | 3,129  |      | 3,175  |      |
| Breakdown                                 |        |     |         |         |         |       |          |        |          |       |        |      |        |      |
| Graduate                                  | 166    | 6%  | 156     | 5%      | 145     | 5%    | 37       | 1%     | -        | 0%    | -      | 0%   | -      | 0%   |
| Senior                                    | 1,641  | 56% | 1,584   | 52%     | 1,681   | 54%   | 1,782    | 58%    | 1,776    | 58%   | 1,871  | 60%  | 1,909  | 60%  |
| Junior                                    | 1,037  | 35% | 1,150   | 38%     | 1,120   | 36%   | 1,106    | 36%    | 1,128    | 37%   | 1,120  | 36%  | 1,090  | 34%  |
| Other                                     | 101    | 3%  | 155     | 5%      | 170     | 5%    | 140      | 5%     | 138      | 5%    | 138    | 4%   | 176    | 6%   |
| Female                                    | 2,011  | 68% | 2083    | 68%     | 2,071   | 66%   | 2,009    | 66%    | 1,979    | 65%   | 2,046  | 65%  | 2,066  | 65%  |
| Male                                      | 934    | 32% | 962     | 32%     | 1,045   | 34%   | 1,056    | 34%    | 1,063    | 35%   | 1,083  | 35%  | 1,109  | 35%  |
| In-State                                  | 2,816  | 96% | 2900    | 95%     | 2,973   | 95%   | 2,923    | 95%    | 2,902    | 95%   | 2,991  | 96%  | 3,046  | 96%  |
| Out-of-State                              | 129    | 4%  | 145     | 5%      | 143     | 5%    | 142      | 5%     | 140      | 5%    | 138    | 4%   | 129    | 4%   |
|   |        |     |         |         |         |       |          |        |          |       |        |      |        |      |
|   |        |     | Student | Fall En | rollmen | t Dat | a - Cred | it Hou | ır Produ | ction |        |      |        |      |
| Undergraduate                             | 26,694 | 96% | 27,287  | 97%     | 27,624  | 97%   | 28,314   | 99%    | 28,582   | 100%  | 29,757 | 100% | 30,076 | 100% |
| Graduate                                  | 1,104  | 4%  | 969     | 3%      | 924     | 3%    | 233      | 1%     |          |       |        |      |        |      |
| Total                                     | 27,798 |     | 28,256  |         | 28,548  |       | 28,547   |        | 28,582   |       | 29,757 |      | 30,076 |      |

\*Preliminary Enrollment Data Source: University Fact Book

# Athens Forever Capital Campaign and Bicentennial Celebration

The impact of the support provided by our alumni, faculty and staff, and friends can be seen and felt daily on the Athens State University campus. Our facilities, curriculum, mission, and goals are all dependent on the generosity of all those touched by what has happened, what is happening, or what will happen here.

Our students begin their success stories at Athens State due to our ability to provide an outstanding education by an exceptional faculty at an affordable price. The benevolence of the supporters of the Athens State University Foundation provides scholarships and infrastructure to give each student a successful start.



As we approach our bicentennial, we are reminded of our rich history and the many inspiring people who have passed through our historic columns. This occasion represents a significant milestone; despite epidemics, wars, and economic downturns, the institution has not only endured but has grown into a highly respected university. The foundation that was laid in 1822 continues to support an institution that has grown strong both in students and facilities.

On August 4, 2017, the silent phase of the \$20 million *Athens Forever* capital campaign was launched. On February 29, 2020

we announced the public phase of the campaign having raised over \$10.5 million of the goal at the midpoint of the campaign. The campaign will end in August 2022 to coincide with the Bicentennial Celebration. We believe this will provide a foundation for the continuance of the rich history and academic excellence that Athens State University personifies.

### Contacting the University's Financial Management

This Financial Report is designed to provide citizens, taxpayers, investors, and creditors with a general overview of the University's finances and to show the University's accountability for the funding it receives. If you have questions about this report or need additional financial information, contact Jonathan Craft, CPA, Assistant Vice President for Financial Affairs, by mail at Athens State University, 300 North Beaty Street, Athens, Alabama 35611, by email at jonathan.craft@athens.edu or by calling (256) 216-3310.

# Athens State University Statement of Net Position For the Year Ended September 30, 2019

### **ASSETS**

| Current Assets  |                      |
|---|----------------------|
| Cash and Cash Equivalents                                   | \$ 15,911,842        |
| Short-Term Investments                                      | 146,870              |
| Accounts Receivable, Net of Allowance for                   |                      |
| Doubtful Accounts of \$609,267                              | 2,544,747            |
| Inventories   | 14,409               |
| Deposit with Bond Trustee                                   | 40,508               |
| Prepaid Expenses and Unearned Scholarships                  | 1,975,585            |
| Total Current Assets  | 20,633,961           |
| Non-Current Assets  |                      |
| Long-Term Investments                                       | 8,603,203            |
| Capital Assets:   |                      |
| Land  | 2,593,856            |
| Improvements Other Than Buildings                           | 2,383,626            |
| Buildings   | 52,823,502           |
| Equipment and Furniture                                     | 2,963,439            |
| Library Holdings  | 679,708              |
| Construction in Progress                                    | 362,740              |
| Less: Accumulated Depreciation                              | (17,943,853)         |
| Total Capital Assets, Net of Depreciation                   | 43,863,018           |
| Total Non-Current Assets                                    | 52,466,221           |
| Total Assets  | <u>\$ 73,100,182</u> |
| DEFERRED OUTFLOWS OF RESOURCES                              |                      |
| Deferred Outflows of Resources Related to Debt              | \$ 352,901           |
| Deferred Outflows of Resources Related to Pensions and OPEB | 5,927,449            |
| Total Deferred Outflows of Resources                        | \$ 6,280,350         |

### LIABILITIES

| Current Liabilities Deposits Accounts Payable and Accrued Liabilities Unearned Revenue Compensated Absences Bonds Payable  Total Current Liabilities | \$ 261,687<br>1,711,257<br>6,455,151<br>89,544<br>1,486,802 |
|--|---|
| Non Compact Lightlities  | , ,   |
| Non-Current Liabilities  | 10 = 1100   |
| Bonds Payable  | 10,754,109  |
| Net Pension Liability  | 25,648,000  |
| Net OPEB Liability   | 15,697,619  |
| Compensated Absences   | 959,358   |
| Total Non-Current Liabilities  Total Liabilities   | <u>53,059,086</u><br>\$ 63,063,527                          |
| DEFERRED INFLOWS OF RESOURCES Deferred Inflows of Resources Related to Pensions and OPEB   | \$ 4,129,198  |
| NET POSITION   |   |
| Net Position Net Investment in Capital Assets Restricted:  | 31,622,107  |
| Expendable   | 630,703   |
| Nonexpendable- Endowments  | 50,000  |
| Unrestricted   | (20,115,003)  |
| Unicstricted   | (20,113,003)  |
| Total Net Position   | <u>\$ 12,187,807</u>  |

# **Athens State University Foundation, Inc. Discretely Presented Component Unit**

**Statement of Financial Position** 

For the Year Ended September 30, 2019

### **ASSETS**

| Current Assets                       |           |           |
|--------------------------------------|-----------|-----------|
| Cash and Cash Equivalents            | \$        | 403,590   |
| Pledges Receivable - Current         |           | 51,768    |
| Accounts Receivable - Current        |           | 17,000    |
| Certificate of Deposit               |           | 822,133   |
| Prepaid Expenses                     |           | 17,276    |
| Total Current Assets                 |           | 1,311,767 |
| Long-Term Cash and Investments       |           |           |
| Restricted Cash                      |           | 115,344   |
| Investments                          |           | 4,271,684 |
| Total Long-Term Cash and Investments |           | 4,387,028 |
| Other Assets                         |           |           |
| Donated Assets                       |           | 3,427     |
| Accounts Receivable - Non-Current    |           | 10,000    |
| Contributions Receivable-Non-Current |           | 7,871     |
| Pledges Receivable - Non-Current     |           | 2,143,923 |
| Total Other Assets                   |           | 2,165,221 |
| Total Assets                         | <u>\$</u> | 7,864,016 |

# Athens State University Foundation, Inc. Discretely Presented Component Unit Statement of Financial Position For the Year Ended September 30, 2019

# LIABILITIES AND NET ASSETS

| Current Liabilities Accounts Payable | \$ 171,002   |
|--------------------------------------|--------------|
| Deferred Revenue                     | 93,287       |
| Total Current Liabilities            | 264,289      |
| Current Liabilities                  |              |
| Deferred Revenue                     | 1,992,336    |
| Total Non-Current Liabilities        | 1,992,336    |
| Total Liabilities                    | 2,256,625    |
| Net Assets                           |              |
| Without Donor Restrictions           | 482,875      |
| With Donor Restrictions              | 4,124,516    |
| Total Net Assets                     | 5,607,391    |
| Total Liabilities and Net Assets     | \$ 7,864,016 |

# Athens State University Statement of Revenues, Expenses and Changes in Net Position For the Year Ended September 30, 2019

| OPERATING REVENUES  |           |              |
|---|-----------|--------------|
| Student Tuition and Fees (Net of Scholarship Allowances of \$3,784,902) | \$        | 15,749,519   |
| Federal Grants and Contracts  |           | 386,919      |
| State and Local Grants and Contracts                                    |           | 2,712,159    |
| Auxiliary Enterprises:  |           |              |
| Bookstore   |           | 106,453      |
| Food Services   |           | 15,830       |
| Student Activities  |           | 200          |
| Vending   |           | 4,142        |
| Other   |           | 198,873      |
| Total Operating Revenues  |           | 19,174,095   |
| OPERATING EXPENSES  |           |              |
| Instruction   |           | 16,283,603   |
| Academic Support  |           | 3,187,843    |
| Student Services  |           | 2,744,561    |
| Institutional Support   |           | 6,176,711    |
| Operation and Maintenance   |           | 3,099,089    |
| Scholarships and Financial Aid  |           | 3,060,194    |
| Depreciation  |           | 1,181,053    |
| Auxiliary Enterprises   |           | 522,248      |
| Total Operating Expenses  |           | 36,255,302   |
| Operating Loss  |           | (17,081,207) |
| NONOPERATING REVENUES (EXPENSES)  |           |              |
| State Appropriations  |           | 15,408,009   |
| Federal Grants  |           | 5,660,389    |
| Investment Income   |           | 386,286      |
| Unrealized Gain   |           | 442,757      |
| Other Nonoperating Revenue  |           | 524,613      |
| Interest on Debt  |           | (354,043)    |
| Disposal of Plant Asset   |           | (18,304)     |
| Other Nonoperating Expenses   |           | (564,215)    |
| Net Nonoperating Revenues   |           | 21,485,492   |
| Change In Net Position  |           | 4,404,285    |
| Total Net Position - Beginning of Year                                  |           | 7,783,522    |
| Total Net Position - End of Year  | <u>\$</u> | 12,187,807   |

# Athens State University Foundation, Inc. Discretely Presented Component Unit Statement of Activities For the Year Ended September 30, 2019

|  | Without<br>Donor<br><u>Restrictions</u> |                  | With Donor<br>Restrictions |                    |           | <u>Total</u>       |
|--|---|------------------|----------------------------|--------------------|-----------|--------------------|
| <b>OPERATING ACTIVITIES</b> REVENUES, GAINS AND OTHER SUPPORT: |   |                  |                            |                    |           |                    |
| Contributions  | \$                                      | 32,404           | \$                         | 548,976            | \$        | 581,380            |
| In-Kind Donations Special Events Income                        |   | 123,566<br>9,635 |                            | 283,825            |           | 123,566<br>293,460 |
| Net Assets Released from Restrictions:                         |   | ,                |                            | ,                  |           | 255,100            |
| Satisfaction of Purpose Restrictions                           |   | 333,416          |                            | (333,416)          | -         |                    |
| Total Revenues, Gains and Other Support                        |   | 499,021          |                            | 499,385            |           | 998,406            |
| EXPENSES   |   |                  |                            |                    |           |                    |
| Program Expenses:<br>Student Scholarships                      |   | _                |                            | 201,825            |           | 201,825            |
| Program Support  |   | -                |                            | 81,560             |           | 81,560             |
| Other Program Expenses   |   | 29,881           |                            | 43,863             |           | 73,744             |
| Other Expenses:  |   |                  |                            |                    |           |                    |
| Special Events & Fundraising                                   |   | 200,409          |                            | -                  |           | 200,409            |
| Management & General   |   | 197,821          |                            | 6,168              |           | 203,989            |
| Total Expenses   |   | 428,111          |                            | 333,416            |           | 761,527            |
| Change in Net Assets from Operating                            |   | 70,910           |                            | 165,969            |           | 236,879            |
| NONOPERATING ACTIVITIES  |   |                  |                            |                    |           |                    |
| Interest Income Investment Return                              |   | 1,696            |                            | 107,575<br>202,603 |           | 109,271<br>202,603 |
| investment Keturi  |   | <del>_</del>     |                            | 202,003            | _         | 202,003            |
| Change in Net Assets from Nonoperating                         |   | 1,696            |                            | 310,178            |           | 311,874            |
| Transfers Out  |   |                  |                            | 362,846            |           | 362,846            |
| Net Assets at Beginning of Year                                |   | 410,269          |                            | 5,011,215          |           | 5,421,484          |
| Net Assets at End of Year                                      | <u>\$</u>                               | 847,003          |                            | \$ 4,760,388       | <u>\$</u> | 5,607,391          |

| CASH FLOWS FROM OPERATING ACTIVITIES                      |           |              |
|---|-----------|--------------|
| Tuition and Fees  | \$        | 16,005,321   |
| Grants and Contracts                                      |           | 2,641,549    |
| Payments to Suppliers                                     |           | (4,995,321)  |
| Payments for Utilities                                    |           | (706,396)    |
| Payments for Employees                                    |           | (19,099,812) |
| Payments for Benefits                                     |           | (5,933,833)  |
| Payments for Scholarships                                 |           | (3,347,832)  |
| Auxiliary Enterprises                                     |           | 320,963      |
| Net Cash Used in Operating Activities                     |           | (15,115,361) |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES           |           |              |
| State and Local Appropriations                            |           | 15,408,009   |
| Federal Grants  |           | 5,660,389    |
| Federal Direct Loan Receipts                              |           | 14,380,537   |
| Federal Direct Loan Disbursements                         |           | (14,287,149) |
| Deposit Held for Others                                   |           | 21,885       |
| Other Nonoperating Revenues (Expenses)                    |           | (39,602)     |
| Net Cash Provided by Noncapital Financing Activities      |           | 21,144,069   |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES  |           |              |
| Purchase of Capital Assets and Construction               |           | (3,503,210)  |
| Loss on Disposal of Fixed Asset                           |           | 18,303       |
| Principal Paid on Capital Debt                            |           | (1,450,158)  |
| Interest Paid on Capital Debt                             |           | (297,194)    |
| Net Cash Used in Capital and Related Financing Activities |           | (5,232,259)  |
| CASH FLOWS FROM INVESTING ACTIVITIES                      |           |              |
| Proceeds from Sale/Maturity of Investments                |           | 17,158       |
| Purchase of Investments                                   |           | (116,333)    |
| Interest on Investments                                   |           | 386,286      |
| Net Cash Provided by Investing Activities                 | _         | 287,111      |
| Net Increase in Cash and Cash Equivalents                 |           | 1,803,560    |
| Cash and Cash Equivalents - Beginning of Year             | _         | 14,828,282   |
| Cash and Cash Equivalents - End of Year                   | <u>\$</u> | 15,911,842   |

| Reconciliation of Net Operating Revenues (Expenses) to Net |           |              |
|--|-----------|--------------|
| Cash Used in Operating Activities                          |           |              |
| Operating Loss   | \$        | (17,081,207) |
|  |           |              |
| Adjustments to Reconcile Net Operating Loss to Net         |           |              |
| Cash Used in Operating Activities                          |           |              |
| Depreciation Expense                                       |           | 1,181,053    |
| Pension Expense  |           | 1,999,920    |
| Employer Pension Contributions                             |           | (2,159,058)  |
| OPEB Expense   |           | 926,892      |
| Employer OPEB Contributions                                |           | (565,743)    |
| Capital Expenditures from Operating                        |           | (50,270)     |
| Changes in Assets and Liabilities:                         |           |              |
| Increase in Receivables                                    |           | (139,922)    |
| Decrease in Inventory                                      |           | 2,386        |
| Decrease in Other Assets                                   |           | 60,993       |
| Increase in Accounts Payable                               |           | 718,138      |
| Increase in Compensated Absences                           |           | 19,089       |
| Decrease in Unearned Revenue                               |           | (27,632)     |
|  |           |              |
| Net Cash Used in Operating Activities                      | <u>\$</u> | (15,115,361) |

#### Noncash Investing, Capital, and Financing Activities:

The University held investments with a fair value of \$8,750,073 at September 30, 2019. During the year ended September 30, 2019, the net change in the fair value of these securities was \$442,757.

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of Athens State University (the "University" or "ASU") are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant accounting policies of Athens State University are described below.

#### A. Reporting Entity

Act. No. 2012-497 removed Athens State University from under the jurisdiction, supervision, and control of the State Board of Education and Department of Postsecondary Education effective October 1, 2012. This legislation enabled the creation of the Board of Trustees of Athens State University which governs the University. The Board of Trustees has the authority and responsibility for the operation, management, supervision and regulation of Athens State University. Athens State University continues to be a component unit of the State of Alabama. A component unit is a legally separate organization for which the elected officials of the primary government are financially accountable. Component units can also be other organizations for which the nature and significance of their relationship with a primary government are such that exclusion would cause the reporting entity's financial statements to be misleading. According to GASB Statement 14, "The Financial Reporting Entity," a primary government is financially accountable for an organization if it appoints a voting majority of the organization's governing board and (a) is able to impose its will on the organization; or (b) there is a potential for the organization to provide specific financial benefits to or impose specific financial burdens on the primary government. Based upon these criteria, the University is considered to be a component unit of the State of Alabama.

#### **B.** Component Units

Athens State University Foundation, Inc. (the "Foundation" or "ASUF") is a legally separate, tax-exempt organization that is organized exclusively for charitable, scientific and educational purposes for the benefit of the University. Because of the significance of the relationship between the University and the Foundation, the Foundation is considered a component unit of the University. Organizations that are legally separate, tax-exempt entities and that meet all of the following criteria should be discretely presented as component units. These criteria are:

- The economic resources received or held by the separate organization are entirely or almost entirely for the direct benefit of the primary government, its component units, or its constituents.
- The primary government, or its component units, is entitled to, or has the ability to
  otherwise access, a majority of the economic resources received or held by the
  separate organization.

• The economic resources received or held by an individual organization that the specific primary government, or its component units, is entitled to, or has the ability to otherwise access, are significant to that primary government.

Although the University does not control the timing or amount of receipts from ASUF, the majority of resources, or income thereon that ASUF holds and invests are restricted to the activities of the University by the donors. Because these restricted resources held by ASUF can only be used by, or for the benefit of, the University, ASUF is discretely presented as a component unit of the University. ASUF is reported in its original format on separate financial statements because of the difference in its reporting model as further described below. Complete financial statements for ASUF are available from the Foundation's director upon request.

The Foundation is a not-for-profit organization that reports its financial results under the Financial Accounting Standard Board (FASB) Statements. Most significant to the Foundation's operations and reporting model is Accounting Standards Codification (ASC) 958, *Not-for-Profit Entities*. As such, certain revenue recognition criteria and presentation features are different from GASB revenue recognition criteria presentation features. No modifications have been made to the Foundation's financial information in the University's financial reporting entity for these differences; however, significant note disclosures (see Note 10) to the Foundation's financial statements have been incorporated into the University's notes to the financial statements. During the year ended September 30, 2019, Athens State University Foundation, Inc. distributed \$88,932 to Athens State University for both restricted and unrestricted purposes.

#### C. Measurement Focus, Basis of Accounting and Financial Statement Presentation

Athens State University follows all applicable GASB pronouncements. The financial statements of Athens State University have been prepared using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

It is the policy of the University to first apply restricted resources when an expense is incurred and then apply unrestricted resources when both restricted and unrestricted net position are available.

The Statement of Revenues, Expenses and Changes in Net Position distinguishes between operating and non-operating revenues. Operating revenues, such as tuition and fees, result from exchange transactions associated with the principal activities of the University. Exchange transactions are those in which each party to the transactions receives or gives up essentially equal values. Non-operating revenues arise from exchange transactions not associated with the University's principal activities, such as investment income and from all non-exchange transactions, such as state appropriations.

#### **D.** Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# E. Assets, Deferred Outflows of Resources, Liabilities, Deferred Inflows of Resources and Net Position

#### 1. Deposits and Investments

Cash and cash equivalents include cash on hand, demand deposits and short-term investments with original maturities of three months or less from the date of acquisition.

Statutes authorize the University to invest in the same type of instruments as allowed by Alabama law for domestic life insurance companies. This includes a wide range of investments, such as direct obligations of the United States of America, obligations issued or guaranteed by certain federal agencies, and bonds of any state, county, city, town, village, municipality, district or other political subdivision of any state or any instrumentality or board thereof or of the United States of America that meet specified criteria.

Investments are measured at fair value on a recurring basis. Recurring fair value measurements are those that Governmental Accounting Standards Board (GASB) Statements require or permit in the Statement of Net Position at the end of each reporting period.

#### 2. Receivables

Accounts receivable relate to tuition and fees charged to students, amounts due from federal grants, state grants and third party tuition, net of an allowance for doubtful accounts.

#### 3. Inventories

The inventories are comprised of consumable supplies. Inventories are valued at the lower of cost or market. Inventories are valued using the first in/first out (FIFO) method.

#### 4. Capital Assets

Capital assets with a unit cost of over \$5,000 and an estimated useful life in excess of one year, and all library books, are recorded at historical cost or estimated historical cost if purchased or constructed. In addition, works of art and historical treasures and similar assets are recorded at their historical cost. Donated capital assets are recorded at fair market value at the date of donation. Land, construction in progress, and intangible assets with indefinite lives are the only capital assets that are not depreciated. Depreciation is not allocated to a functional expense category. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend its life are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Maintenance and repairs are charged to operations when incurred. Betterments and major improvements which significantly increase values, change capacities or extend useful lives are capitalized. Upon the sale or retirement of fixed assets being depreciated using the straight-line method, the cost and related accumulated depreciation are removed from the respective accounts and any resulting gain or loss is included in the results of operation.

The method of depreciation and useful lives of the capital assets are as follows:

| <u>Assets</u>                          | <b>Depreciation Method</b> | <u>Useful Lives</u> |  |
|--|----------------------------|---------------------|--|
| Buildings and Improvements             | Straight-Line              | 50 years            |  |
| Improvements other than Buildings      | Composite                  | 25 years            |  |
| Equipment                              | Composite                  | 1 - 10 years        |  |
| Library Materials                      | Composite                  | 20 years            |  |
| Capitalized Software                   | Straight-Line              | 10 years            |  |
| Internally Generated Computer Software | Straight-Line              | 10 years            |  |
| Easement and Land Use Rights           | Straight-Line              | 20 years            |  |
| Patents, Trademarks, and Copyrights    | Straight-Line              | 20 years            |  |

#### **5. Long-Term Obligations**

Long-term debt and other long-term obligations are reported as liabilities in the Statement of Net Position. Bond/Warrant premiums and discounts, if any, are deferred and amortized over the life of the bonds.

#### **6. Compensated Absences**

No liability is recorded for sick leave. Substantially all employees of the University earn 12 days of sick leave each year with unlimited accumulation. Payment is not made to employees for unpaid sick leave at termination or retirement.

All non-instructional employees earn annual leave at a rate which varies from 12 to 24 days per year depending on duration of employment, with accumulation limited to 60 days. Instructional employees do not earn annual leave. Payment is made to employees for unused leave at termination or retirement.

#### 7. Unearned Revenue

Unearned revenue consists primarily of amounts received for fall student tuition and fees that are not earned until the next fiscal year. Unearned revenue also includes amounts received from grant and contract sponsors that have not yet been earned.

#### 8. Pensions

The Teachers' Retirement System of Alabama (the Plan) financial statements are prepared using the economic resources measurement focus and accrual basis of accounting. Contributions are recognized as revenues when earned, pursuant to plan requirements. Benefits and refunds are recognized as revenues when due and payable in accordance with the terms of the plan. Expenses are recognized when the corresponding liability is incurred, regardless of when the payment is made. Investments are reported at fair value. Financial statements are prepared in accordance with requirements of the Governmental Accounting Standards Board (GASB). Under these requirements, the Plan is considered a component unit of the State of Alabama and is included in the State's Comprehensive Annual Financial Report.

#### 9. Postemployment Benefits Other Than Pensions (OPEB)

The Alabama Retired Education Employees' Health Care Trust (Trust) financial statements are prepared by using the economic resources measurement focus and accrual basis of accounting. This includes for purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the Trust and additions to/deductions from the Trust's fiduciary net position. Plan member contributions are recognized in the period in which the contributions are due. Employer contributions are recognized when due pursuant to plan requirements. Benefits are recognized when due and payable in accordance with the terms of the plan. Subsequent events were evaluated by management through the date the financial statements were issued.

#### **10. Recent Accounting Pronouncements**

In addition, the Governmental Accounting Standards Board (GASB) has approved the following:

- Statement No. 84, Fiduciary Activities (effective date of fiscal years beginning after December 15, 2018)
- Statement No. 87, Leases (effective date of fiscal years beginning after December 15, 2019)

When they become effective, application of these standards may restate portions of these financial statements. The University is currently evaluating the impact of these pronouncements on their financial statements.

#### 11. Net Position

Net position is required to be classified for accounting and reporting purposes into the following categories:

Net Investment in Capital Assets - Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those assets. Any significant unspent related debt proceeds at year-end related to capital assets are not included in this calculation.

#### Restricted:

*Nonexpendable* - Net position subject to externally imposed stipulations that it be maintained permanently by the University. Such assets would include permanent endowment funds.

*Expendable* - Net position whose use by the University is subject to externally imposed stipulations that can be fulfilled by actions of the University pursuant to those stipulations or that expire by the passage of time. These include funds held in federal loan programs.

*Unrestricted* - Net positions that are not subject to externally imposed stipulations. These may be designated for specific purposes by action of management.

#### 12. Federal Financial Assistance Programs

The University participates in various federal programs. Federal programs are audited in accordance with the Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).

#### 13. Scholarship Allowances and Student Aid

Student tuition and fees are reported net of scholarship allowances and discounts. The amount for scholarship allowances and discounts is the difference between the stated charge for goods and services provided by the University and the amount that is paid by the student and/or third parties making payments on behalf of the student. The University uses the alternate method as prescribed by the National Association of College and University Business Officers (NACUBO) in their Advisory Report (2000-05) to determine the amount of scholarship allowances and discounts.

#### 14. Deferred Outflows of Resources

Deferred outflows of resources are reported in the Statement of Net Position. Deferred outflows of resources are defined as a consumption of net position by the government that is applicable to a future reporting period. Deferred outflows of resources increase net position, similar to assets.

#### 15. Deferred Inflows of Resources

Deferred inflows of resources are reported in the Statement of Net Position. Deferred inflows of resources are defined as an acquisition of net position by the government that is applicable to a future reporting period. Deferred inflows of resources decrease net position, similar to liabilities.

#### 16. Subsequent Events

In preparing these financial statements, the University has evaluated events and transactions for potential recognition or disclosure through the date of the auditor's report, which was the date the financial statements were available to be issued.

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a "Public Health Emergency of International Concern" and on March 10, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of the coronavirus include restrictions on travel, and quarantines in certain areas, and forced closures for certain types of public places and businesses. The coronavirus and actions taken to mitigate it have had and are expected to continue to have an adverse impact on the economies and financial markets of many countries, including the geographical area in which the University operates. While it is unknown how long these conditions will last and what the complete financial effect will be to the University, to date, the University is experiencing minimal financial impact as the Spring 2020 semester was already underway and will be completed via online instruction. The University's concentrations due to a high volume of revenue coming from student tuition and fees, auxiliary sources such as housing and meal plans, and federal and state grants and contracts make it reasonably possible that we are vulnerable to the risk of a near-term severe impact.

Additionally, it is reasonably possible that estimates made in the financial statements have been, or will be, materially and adversely impacted

#### 17. Prepaid Expenses and Unearned Scholarships

Prepaid expenses are composed predominantly of prepaid insurance. Unearned scholarship expense results from the Fall academic term spanning across the fiscal year end. The University prorates scholarship expense to recognize only the amounts incurred in each fiscal year.

#### **NOTE 2 – DEPOSITS AND INVESTMENTS**

#### A. Deposits

The University's deposits in banks at year-end were held by financial institutions in the State of Alabama's Security for Alabama Funds Enhancement (SAFE) Program. The SAFE Program was established by the Alabama Legislature and is governed by the provisions contained in the *Code of Alabama 1975*, Sections 41-14A-1 through 41-14A-14. Under the SAFE Program all public funds are protected through a collateral pool administered by the Alabama State Treasurer's Office. Under this program, financial institutions holding deposits of public funds must pledge securities as collateral against those deposits. In the event of failure of a financial institution, securities pledged by that financial institution would be liquidated by the State Treasurer to replace the public deposits not covered by the Federal Deposit Insurance Corporation (FDIC). If the securities pledged fail to produce adequate funds, every institution participating in the pool would share the liability for the remaining balance. At September 30, 2019, funds held by financial institutions participating in the SAFE program totaled \$16,444,695.

The Statement of Net Position classification "cash and cash equivalents" includes all readily available cash such as petty cash, demand deposits, and certificates of deposits with maturities of three months or less.

#### **B.** Investments

The University invests its funds in securities and investments in accordance with the Code of Alabama 1975, Section 16-13-2, Sections 27-1-8 and 27-1-9, and Sections 27-41-1 through 27-41-41. These laws provide that the University may invest in the same type of instruments as allowed by Alabama law for domestic life insurance companies. This includes a wide range of investments, such as direct obligations of the United States of America, obligations issued or guaranteed by certain federal agencies, and bonds of any state, county, city, town, village, municipality, district or other political subdivision of any state or any instrumentality or board thereof of the United States of America that meet specified criteria. The University's investment policy permits investments in the following: 1) U.S. Treasury bills, notes, bonds, and stripped Treasuries; 2) U.S. Agency notes, bonds, debentures, discount notes and certificates; 3) certificates of deposit (CDs), checking and money market accounts of savings and loan associations, mutual savings banks, or commercial banks whose accounts are insured by FDIC/FSLIC, and who are designated a Qualified Public Depository (QPD) under the SAFE Program; 4) mortgage backed securities (MBSs); 5) mortgage-related securities including collateralized mortgage obligations (CMOs) and real estate mortgage investment conduits (REMIC) securities; 6) repurchase agreements; and 7) stocks and bonds which have been donated to the institution.

As of September 30, 2019, the University had the following investments held by trustee:

<u>Deposits with Trustee</u> Federated Treasury Obligations Fund Fair Value \$ 40,508

The funds invested in the Federated Treasury Obligations Fund are invested by Regions Bank, Bond Trustee for the Bonds Series 2007 and 2010. The Federated Treasury Obligations Fund invests primarily in a portfolio of U.S. Treasury securities maturing in 397 days or less.

Investments are measured at fair value on a recurring basis. Recurring fair value measurements are those that Governmental Accounting Standards Board (GASB) Statements require or permit in the Statement of Net Position at the end of each reporting period. Fair value measurements are categorized based on the valuation inputs used to measure an asset's fair value: Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. Investments' fair value measurements are as follows at September 30, 2019:

|                          |             | Fair Va     | Fair Value Measurements Using |      |      |             |  |
|--------------------------|-------------|-------------|-------------------------------|------|------|-------------|--|
|                          |             | Level 1     | Lev                           | el 2 | Leve | el 3 Inputs |  |
| Investments              | Fair Value  | Inputs      | Inputs                        |      |      |             |  |
| Bond Funds               | \$8,750,073 | \$8,750,073 | \$                            | -    | \$   | -           |  |
|                          |             |             |                               |      |      |             |  |
| <b>Total Investments</b> | \$8,750,073 | \$8,750,073 | \$                            | -    | \$   | -           |  |

At September 30, 2019, ASU had a significant amount invested in short and long term investments, primarily tax free bonds. During the year ended September 30, 2019, the University had no realized losses from the disposal of investments. The calculation of realized gains is independent of the calculation of the net increase in the fair value of investments. Realized gains and losses on investments that had been held in more than one fiscal year and sold in the current year may have been recognized as an increase or decrease in the fair value of investments reported in the prior year. The University had unrealized gain during the year ended September 30, 2019 of \$442,757.

Interest Rate Risk – This risk pertains to changes in interest rates that adversely affect the fair value of an investment. While there is an active market for the below investments, generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. The University does not have a formal investment policy that limits investment maturities as a means of managing its exposure to interest rate risk. At year end, the University had the following investments and maturities:

|                 |             | Investment Maturities (in Years) |             |                   |  |
|-----------------|-------------|----------------------------------|-------------|-------------------|--|
| Investment Type | Fair Value  | <u>1-5</u>                       | <u>6-10</u> | <u>Thereafter</u> |  |
| Bond Funds      | \$8,750,073 | \$867,821                        | \$1,116,189 | \$6,766,063       |  |

Credit Risk – Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligation. The University does not have a formal investment policy that specifically addresses its investment choices related to this risk. At September 31, 2019, the allocation of credit ratings of the University's investments was as follows:

| Investment Type | <u>Rating</u> | Percentage |
|-----------------|---------------|------------|
| Bond Funds      | AAA           | 15.44%     |
| Bond Funds      | AA            | 39.99%     |
| Bond Funds      | A             | 26.57%     |
| Bond Funds      | BBB           | 11.62%     |
| Bond Funds      | BB            | 1.63%      |
| Bond Funds      | В             | 0.80%      |
| Bond Funds      | NR            | 3.95%      |
|                 |               | 100.00%    |

Custodial Credit Risk – For an investment, this is the risk that, in the event of the failure of a counterparty, the government will not be able to cover the value of its investments or collateral securities that are in the possession of an outside party. The University does not have an investment policy that limits the amount of securities that can be held by counterparties.

Concentration of Credit Risk – Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer. The University does not have a formal investment policy that places limits on the amount the University may invest in any one issuer.

#### **NOTE 3 - RECEIVABLES**

Receivables are summarized as follows:

| Accounts Receivable:                  |              |
|---------------------------------------|--------------|
| Federal                               | \$ 394,050   |
| Pell Grants                           | 135,692      |
| State                                 | 1,052,238    |
| Third Party                           | 415,867      |
| Returned Checks                       | 1,701        |
| Due from related party                | 163,898      |
| Other                                 | 72,757       |
| Total Accounts Receivable             | 2,236,203    |
| Student Receivables: Tuition & Fees   | 917,811      |
| Total Receivables                     | 3,154,014    |
| Less: Allowance for Doubtful Accounts | (609,267)    |
| Total Receivables, Net                | \$ 2,544,747 |
| 22                                    |              |

#### **NOTE 4 - CAPITAL ASSETS**

Capital asset activity for the year ended September 30, 2019, was as follows:

|  | Beginning    |              |             |             |                |  |
|--|--------------|--------------|-------------|-------------|----------------|--|
|  | Balance      | Additions    | Deletions   | Transfers   | Ending Balance |  |
|  |              |              |             |             |                |  |
| Capital Assets Not Being Depreciated:      |              |              |             |             |                |  |
| Land                                       | \$ 2,593,856 | \$ -         | \$ -        | \$ -        | \$ 2,593,856   |  |
| Construction in Progress                   | 514,720      | 3,166,902    |             | (3,318,882) | 362,740        |  |
| Total Capital Assets Not Being Depreciated | 3,108,576    | 3,166,902    |             | (3,318,882) | 2,956,596      |  |
| Capital Assets Being Depreciated:          |              |              |             |             |                |  |
| Improvements Other than Buildings          | 2,254,419    | -            | -           | 129,207     | 2,383,626      |  |
| Buildings                                  | 49,633,827   | -            | -           | 3,189,675   | 52,823,502     |  |
| Equipment                                  | 2,740,870    | 283,057      | (60,489)    | -           | 2,963,438      |  |
| Library Holdings                           | 749,768      | 53,251       | (123,310)   |             | 679,709        |  |
| Total Capital Assets Being Depreciated     | 55,378,884   | 336,308      | (183,799)   | 3,318,882   | 58,850,275     |  |
| Less Accumulated Depreciation:             |              |              |             |             |                |  |
| Improvements Other than Buildings          | 1,024,101    | 71,124       | _           | -           | 1,095,225      |  |
| Buildings                                  | 13,050,068   | 958,837      | -           | -           | 14,008,905     |  |
| Equipment                                  | 2,397,779    | 114,764      | (42,409)    | -           | 2,470,134      |  |
| Library Holdings                           | 456,348      | 36,328       | (123,087)   |             | 369,589        |  |
| Total Accumulated Depreciation             | 16,928,296   | 1,181,053    | (165,496)   |             | 17,943,853     |  |
| Total Capital Assets, Net                  | \$41,559,164 | \$ 2,322,157 | \$ (18,303) | \$ -        | \$ 43,863,018  |  |

#### NOTE 5 - DEFINED BENEFIT PENSION PLAN

#### A. Plan Description

The TRS, a cost-sharing multiple-employer public employee retirement plan, was established as of September 15, 1939, pursuant to the *Code of Alabama 1975, Title 16, Chapter 25* (Act 419 of the Legislature of 1939) for the purpose of providing retirement allowances and other specified benefits for qualified persons employed by State-supported educational institutions. The responsibility for the general administration and operation of the TRS is vested in its Board of Control which consists of 15 trustees. The plan is administered by the Retirement Systems of Alabama (RSA). The *Code of Alabama 1975, Title 16, Chapter 25* grants the authority to establish and amend the benefit terms to the TRS Board of Control. The Plan issues a publicly available financial report that can be obtained at www.rsa-al.gov.

#### **B.** Benefits Provided

State law establishes retirement benefits as well as death and disability benefits and any ad hoc increase in postretirement benefits for the TRS. Benefits for TRS members vest after 10 years of creditable service. TRS members who retire after age 60 with 10 years or more of creditable service or with 25 years of service (regardless of age) are entitled to an annual retirement benefit, payable

monthly for life. Service and disability retirement benefits are based on a guaranteed minimum or a formula method, with the member receiving payment under the method that yields the highest monthly benefit. Under the formula method, members of the TRS are allowed 2.0125% of their average final compensation (highest 3 of the last 10 years) for each year of service.

Act 377 of the Legislature of 2012 established a new tier of benefits (Tier 2) for members hired on or after January 1, 2013. Tier 2 TRS members are eligible for retirement after age 62 with 10 years or more of creditable service and are entitled to an annual retirement benefit, payable monthly for life. Service and disability retirement benefits are based on a guaranteed minimum or a formula method, with the member receiving payment under the method that yields the highest monthly benefit. Under the formula method, Tier 2 members of the TRS are allowed 1.65% of their average final compensation (highest 5 of the last 10 years) for each year of service. Members are eligible for disability retirement if they have 10 years of credible service, are currently in-service, and determined by the RSA Medical Board to be permanently incapacitated from further performance of duty. Preretirement death benefits equal to the annual earnable compensation of the member as reported to the Plan for the preceding year ending June 30 are paid to a qualified beneficiary.

#### C. Contributions

Covered members of the TRS contributed 5% of earnable compensation to the TRS as required by statute until September 30, 2011. From October 1, 2011, to September 30, 2012, covered members of the TRS were required by statute to contribute 7.25% of earnable compensation. Effective October 1, 2012, covered members of the TRS are required by statute to contribute 7.50% of earnable compensation. Certified law enforcement, correctional officers, and firefighters of the TRS contributed 6% of earnable compensation as required by statute until September 30, 2011. From October 1, 2011, to September 30, 2012, certified law enforcement, correctional officers, and firefighters of the TRS were required by statute to contribute 8.25% of earnable compensation. Effective October 1, 2012, certified law enforcement, correctional officers, and firefighters of the TRS are required by statute to contribute 8.50% of earnable compensation.

Tier 2 covered members of the TRS contribute 6% of earnable compensation to the TRS as required by statute. Tier 2 certified law enforcement, correctional officers, and firefighters of the TRS are required by statute to contribute 7% of earnable compensation.

Participating employers' contractually required contribution rate for the year ended September 30, 2019, was 12.41% of annual pay for Tier 1 members and 11.35% of annual pay for Tier 2 members. These required contribution rates are a percent of annual payroll, actuarially determined as an amount that, when combined with member contributions, is expected to finance the costs of benefits earned by members during the year, with an additional amount to finance any unfunded accrued liability. Total employer contributions to the pension plan from the University were \$2,159,058 for the year ended September 30, 2019.

## D. Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At September 30, 2019 the University reported a liability of \$25,648,000 for its proportionate share of the collective net pension liability. The collective net pension liability was measured as of September 30, 2018 and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of September 30, 2017. The University's proportion of the collective net pension liability was based on the employers' shares of contributions to the pension plan relative to the total employer contributions of all participating TRS employers. At September 30, 2018 the University's proportion was .2579%, which was a decrease of .0008% from its proportion measured as of September 30, 2017. For the year ended September 30, 2019, the University recognized pension expense of \$2,000,000. At September 30, 2019 the University reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|   | Deferred<br>Outflows<br>of Resources | Deferred<br>Inflows<br>of Resources |
|---|--------------------------------------|-------------------------------------|
| Differences between expected and actual experience  | \$ 553,000                           | \$ 781,000                          |
| Changes of assumptions  | 1,426,000                            | -                                   |
| Net difference between projected and actual earnings on pension plan investments                                    | -                                    | 1,936,000                           |
| Changes in proportion and differences between<br>Employer contributions and proportionate share of<br>contributions | 779,000                              | 198,000                             |
| Employer contributions subsequent to the measurement date   | 2,159,058                            |                                     |
| measurement date  | <u>\$ 4,917,058</u>                  | \$ 2,915,000                        |

\$2,159,058 reported as deferred outflows of resources related to pensions resulting from University contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended September 30, 2019. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| Year en | ded S | eptem | ber 30: |
|---------|-------|-------|---------|
|         | ~ ~ ~ | 20    |         |

| 2020  | \$ 356,000   |
|-------|--------------|
| 2021  | (273,000)    |
| 2022  | (293,000)    |
| 2023  | 13,000       |
| 2024  | 40,000       |
| Total | \$ (157,000) |

#### **E.** Actuarial Assumptions

The total pension liability as of September 30, 2018 was determined by an actuarial valuation as of September 30, 2017, using the following actuarial assumptions, applied to all periods included in the measurement:

| Inflation                  | 2.75%         |
|----------------------------|---------------|
| Investment rate of return* | 7.70%         |
| Projected salary increases | 3.25% - 5.00% |

<sup>\*</sup>Net of pension plan investment expense

The actuarial assumptions used in the actuarial valuation as of September 30, 2017, were based on the results of an investigation of the economic and demographic experience for the TRS based upon participant data as of September 30, 2015. The Board of Control accepted and approved these changes in September 2016 which became effective at the beginning of fiscal year 2016.

Mortality rates for TRS were based on the RP-2000 White Collar Mortality Table projected to 2020 using scale BB and adjusted 115% for males and 112% for females age 78 and older.

The long-term expected rate of return on pension plan investments was determined using a lognormal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimates of geometric real rates of return for each major asset class are as follows:

|                                       |            | Long-Term     |
|---------------------------------------|------------|---------------|
|                                       | Target     | Expected Rate |
|                                       | Allocation | of Return*    |
| Fixed Income                          | 17.00%     | 4.40%         |
| U.S. Large Stocks                     | 32.00%     | 8.00%         |
| U.S. Mid Stocks                       | 9.00%      | 10.00%        |
| U.S. Small Stocks                     | 4.00%      | 11.00%        |
| International Developed Market Stocks | 12.00%     | 9.50%         |
| International Emerging Market Stocks  | 3.00%      | 11.00%        |
| Alternatives                          | 10.00%     | 10.10%        |
| Real Estate                           | 10.00%     | 7.50%         |
| Cash                                  | 3.00%      | 1.50%         |
| Total                                 | 100.00%    |               |

<sup>\*</sup>Includes assumed rate of inflation of 2.50%.

#### F. Discount Rate

The discount rate used to measure the total pension liability was 7.70%. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rate and that the employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. Based on those assumptions, components of the pension plan's fiduciary net position were projected to be available to make all projected future benefit payments of current pan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

## G. Sensitivity of the University's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following table presents the System's proportionate share of the net pension liability calculated using the discount rate of 7.70%, as well as what the System's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower (6.70%) or 1-percentage-point higher (8.70%) than the current rate:

|                                     | 1% Decrease   | Current Rate  | 1% Increases  |
|-------------------------------------|---------------|---------------|---------------|
|                                     | (6.70%)       | (7.70%)       | (8.70%)       |
| University's proportionate share of |               |               |               |
| collective net pension liability    | \$ 35,702,000 | \$ 25,648,000 | \$ 17,143,000 |

#### H. Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued RSA Comprehensive Annual Report for the fiscal year ended September 30, 2018. The supporting actuarial information is included in the GASB Statement No. 67 Report for the TRS prepared as of September 30, 2018. The auditor's report dated August 16, 2019, on the total pension liability, total deferred outflows of resources, total deferred inflows of resources, total pension expense for the sum of all participating entities as of September 30, 2018, along with supporting schedules is also available. The additional financial and actuarial information is available at <a href="http://www.rsa-al.gov/index.php/employers/financial-reports/gasb-68-reports/">http://www.rsa-al.gov/index.php/employers/financial-reports/gasb-68-reports/</a>.

#### NOTE 6 - OTHER POSTEMPLOYMENT BENEFITS (OPEB)

#### **General Information about the OPEB Plan**

#### Plan description

The Alabama Retired Education Employees' Health Care Trust (Trust) is a cost-sharing multiple-employer defined benefit postemployment healthcare plan that administers healthcare benefits to the retirees of participating state and local educational institutions. The Trust was established under the Alabama Retiree Health Care Funding Act of 2007 which authorized and directed the Public Education Employees' Health Insurance Board (Board) to create an irrevocable trust to fund postemployment healthcare benefits to retirees participating in PEEHIP. Active and retiree health insurance benefits are paid through the Public Education Employees' Health Insurance Plan (PEEHIP). In accordance with GASB, the Trust is considered a component unit of the State of Alabama (State) and is included in the State's Comprehensive Annual Financial Report.

The PEEHIP was established in 1983 pursuant to the provisions of the *Code of Alabama 1975, Title 16, Chapter 25A* (Act 83-455) to provide a uniform plan of health insurance for active and retired employees of state and local educational institutions which provide instruction at any combination of grades K-14 (collectively, eligible employees), and to provide a method for funding the benefits related to the plan. The four-year universities participate in the plan with respect to their retired employees, and are eligible and may elect to participate in the plan with respect to their active employees. Responsibility for the establishment of the health insurance plan and its general administration and operations is vested in the Board. The Board is a corporate body for purposes of management of the health insurance plan. The *Code of Alabama 1975, Section 16-25A-4* provides the Board with the authority to amend the benefit provisions in order to provide reasonable assurance of stability in future years for the plan. All assets of the PEEHIP are held in trust for the payment of health insurance benefits. The Teachers' Retirement System of Alabama (TRS) has been appointed as the administrator of the PEEHIP and, consequently, serves as the administrator of the Trust.

#### Benefits provided

PEEHIP offers a basic hospital medical plan to active members and non-Medicare eligible retirees. Benefits include inpatient hospitalization for a maximum of 365 days without a dollar limit, inpatient rehabilitation, outpatient care, physician services, and prescription drugs.

Active employees and non-Medicare eligible retirees who do not have Medicare eligible dependents can enroll in a health maintenance organization (HMO) in lieu of the basic hospital medical plan. The HMO includes hospital medical benefits, dental benefits, vision benefits, and an extensive formulary. However, participants in the HMO are required to receive care from a participating physician in the HMO plan.

The PEEHIP offers four optional plans (Hospital Indemnity, Cancer, Dental, and Vision) that may be selected in addition to or in lieu of the basic hospital medical plan or HMO. The Hospital Indemnity Plan provides a per-day benefit for hospital confinement, maternity, intensive care, cancer, and convalescent care. The Cancer Plan covers cancer disease only and benefits are provided regardless of other insurance. Coverage includes a per-day benefit for each hospital confinement related to cancer. The Dental Plan covers diagnostic and preventative services, as well as basic and major dental services. Diagnostic and preventative services include oral examinations, teeth cleaning, x-rays, and emergency office visits. Basic and major services include fillings, general aesthetics, oral surgery not covered under a Group Medical Program, periodontics, endodontics, dentures, bridgework, and crowns. Dental services are subject to a maximum of \$1,250 per year for individual coverage and \$1,000 per person per year for family coverage. The Vision Plan covers annual eye examinations, eye glasses, and contact lens prescriptions.

PEEHIP members may opt to elect the PEEHIP Supplemental Plan as their hospital medical coverage in lieu of the PEEHIP Hospital Medical Plan. The PEEHIP Supplemental Plan provides secondary benefits to the member's primary plan provided by another employer. Only active and non-Medicare retiree members and dependents are eligible for the PEEHIP Supplemental Plan. There is no premium required for this plan, and the plan covers most out-of-pocket expenses not covered by the primary plan. The plan cannot be used as a supplement to Medicare, the PEEHIP Hospital Medical Plan, or the State or Local Governmental Plans administered by the State Employees' Insurance Board (SEIB).

Effective January 1, 2017, Medicare eligible members and Medicare eligible dependents who are covered on a retiree contract were enrolled in the United Healthcare Group Medicare Advantage plan for PEEHIP retirees. The MAPDP plan is fully insured by United Healthcare and members are able to have all of their Medicare Part A, Part B, and Part D (prescription drug coverage) in one convenient plan. With the United Healthcare plan for PEEHIP, retirees can continue to see their same providers with no interruption and see any doctor who accepts Medicare on a national basis. Retirees have the same benefits in and out-of-network and there is no additional retiree cost share if a retiree uses an out-of-network provider and no balance billing from the provider.

#### **Contributions**

The Code of Alabama 1975, Section 16-25A-8 and the Code of Alabama 1975, Section, 16-25A-8.1 provide the Board with the authority to set the contribution requirements for plan members and the authority to set the employer contribution requirements for each required class, respectively. Additionally, the Board is required to certify to the Governor and the Legislature, the amount, as a monthly premium per active employee, necessary to fund the coverage of active and retired member benefits for the following fiscal year. The Legislature then sets the premium rate in the annual appropriation bill.

For employees who retired after September 30, 2005, but before January 1, 2012, the employer contribution of the health insurance premium set forth by the Board for each retiree class is reduced by 2% for each year of service less than 25 and increased by 2% percent for each year of service over 25 subject to adjustment by the Board for changes in Medicare premium costs required to be paid by a retiree. In no case does the employer contribution of the health insurance premium exceed 100% of the total health insurance premium cost for the retiree.

For employees who retired after December 31, 2011, the employer contribution to the health insurance premium set forth by the Board for each retiree class is reduced by 4% for each year of service less than 25 and increased by 2% for each year over 25, subject to adjustment by the Board for changes in Medicare premium costs required to be paid by a retiree. In no case does the employer contribution of the health insurance premium exceed 100% of the total health insurance premium cost for the retiree. For employees who retired after December 31, 2011, who are not covered by Medicare, regardless of years of service, the employer contribution to the health insurance premium set forth by the Board for each retiree class is reduced by a percentage equal to 1% multiplied by the difference between the Medicare entitlement age and the age of the employee at the time of retirement as determined by the Board. This reduction in the employer contribution ceases upon notification to the Board of the attainment of Medicare coverage.

# OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

At September 30, 2019, the Athens State University reported a liability of \$15,697,619 for its proportionate share of the net OPEB liability. The net OPEB liability was measured as of September 30, 2018 and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of September 30, 2018. The Athens State University proportion of the net OPEB liability was based on a projection of the Athens State University long-term share of contributions to the OPEB plan relative to the projected contributions of all participating employers, actuarially determined. At September 30, 2018, the Athens State University proportion was 0.190996% percent, which was an increase of 0.002153% from its proportion measured as of September 30, 2017.

For the year ended September 30, 2019, the System recognized pension expense of \$926,892, with no special funding situations. At September 30, 2019, the System reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

|   | Deferred Outflows<br>of Resources |           | Deferred Inflows<br>of Resources |           |
|---|-----------------------------------|-----------|----------------------------------|-----------|
| Differences between expected and actual experience        | \$                                | 295,535   | \$                               | -         |
| Changes of assumptions                                    |                                   | -         |                                  | 764,610   |
| Net difference between projected and actual earnings on   |                                   |           |                                  |           |
| OPEB plan investments                                     |                                   | -         |                                  | 84,107    |
| Changes in proportion and differences between Employer    |                                   |           |                                  |           |
| contributions and proportionate share of contributions    |                                   | 149,113   |                                  | 365,481   |
| Employer contributions subsequent to the measurement date |                                   | 565,743   |                                  | -         |
| Total   | \$                                | 1,010,391 | \$                               | 1,214,198 |

\$565,743 reported as deferred outflows of resources related to OPEB resulting from the Athens State University contributions subsequent to the measurement date will be recognized as a reduction of the net OPEB liability in the year ended September 30, 2019.

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

| Year | ended | S | e | p | tember | 30: |
|------|-------|---|---|---|--------|-----|
|      |       |   |   |   |        |     |

| 2020       | \$ (225,894)        |
|------------|---------------------|
| 2021       | (225,894)           |
| 2022       | (225,894)           |
| 2023       | (207,012)           |
| 2024       | 83,245              |
| Thereafter | 31,899              |
|            | <u>\$ (769,550)</u> |

#### Actuarial assumptions

The total OPEB liability was determined by an actuarial valuation as of September 30, 2017, using the following actuarial assumptions, applied to all periods included in the measurement:

| Inflation  | 2.75%                   |
|--|-------------------------|
| Projected Salary Increases <sup>1</sup>                        | 3.25% - 5.00%           |
| Long-Term Investment Rate of Return <sup>2</sup>               | 7.25%                   |
| Municipal Bond Index Rate at the Measurement Date              | 4.18%                   |
| Municipal Bond Index Rate at the Prior Measurement Date        | 3.57%                   |
| Projected Year for Fiduciary Net Position (FNP) to be Depleted | 2029                    |
| Singe Equivalent Interest Rate the Measurement Date            | 4.44%                   |
| Singe Equivalent Interest Rate the Prior Measurement Date      | 4.63%                   |
| Healthcare Cost Trend Rate                                     |                         |
| Pre-Medicare Eligible  | 7.00%                   |
| Medicare Eligible  | 5.00% beginning in 2019 |
| Ultimate Trend Rate  |                         |
| Pre-Medicare Eligible  | 4.75% in 2026           |
| Medicare Eligible  | 4.75% in 2024           |
|  |                         |

<sup>&</sup>lt;sup>1</sup>Includes 3.00% wage inflation.

Mortality rates for the period after service retirement are according to the RP-2000 White Collar Mortality Table projected to 2020 using scale BB and adjusted 115% for all ages for males and 112% for ages 78 and over for females. The rates of disabled mortality were based on the RP-2000 Disabled Mortality Table projected to 2020 using scale BB and adjusted 105% for males and 120% for females.

The decremental assumptions used in the valuation were selected based on the actuarial experience study prepared as of September 30, 2015, submitted to and adopted by the Teachers' Retirement System of Alabama Board on September 13, 2016.

<sup>&</sup>lt;sup>2</sup>Compounded annually, net of investment expense, and includes inflation.

The remaining actuarial assumptions (e.g., initial per capita costs, health care cost trends, rate of plan participation, rates of plan election, etc.) used in the September 30, 2017 valuation were based on a review of recent plan experience done concurrently with the September 30, 2017 valuation.

The long-term expected return on plan assets is to be reviewed as part of regular experience studies prepared every five years, in conjunction with similar analysis for the Teachers' Retirement System of Alabama. Several factors should be considered in evaluating the long-term rate of return assumption, including long-term historical data, estimates inherent in current market data, and a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected return, net of investment expense and inflation), as developed for each major asset class. These ranges should be combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and then adding expected inflation. The assumption is intended to be a long-term assumption and is not expected to change absent a significant change in the asset allocation, a change in the inflation assumption, or a fundamental change in the market that alters expected returns in future years.

The long-term expected rate of return on the OPEB plan investments is determined based on the allocation of assets by asset class and by the mean and variance of real returns.

The target asset allocation and best estimates of expected geometric real rates of return for each major asset class is summarized below:

|                                       |            | Long-Term            |
|---------------------------------------|------------|----------------------|
|                                       | Target     | <b>Expected Real</b> |
| Asset Class                           | Allocation | Rate of Return*      |
| Fixed Income                          | 30.00%     | 4.40%                |
| U.S. Large Stocks                     | 38.00%     | 8.00%                |
| U.S. Mid Stocks                       | 8.00%      | 10.00%               |
| U.S. Small Stocks                     | 4.00%      | 11.00%               |
| International Developed Market Stocks | 15.00%     | 9.50%                |
| Cash                                  | 5.00%      | 1.50%                |
| Total                                 | 100.00%    |                      |

<sup>\*</sup> Geometric mean, includes 2.5% inflation

#### Discount Rate

The discount rate (also known as the Single Equivalent Interest Rate (SEIR), as described by GASB 74) used to measure the total OPEB liability at September 30, 2018 was 4.44%. The discount rate used to measure the total OPEB liability at the prior measurement date was 4.63%. Premiums paid to the Public Education Employees' Health Insurance Board for active employees shall include an amount to partially fund the cost of coverage for retired employees. The projection of cash flows used to determine the discount rate assumed that plan contributions will be made at the current contribution rates. Each year, the State specifies the monthly employer rate that participating school systems must contribute for each active employee. Approximately, 20.307% of the employer contributions were used to assist in funding retiree benefit payments in 2018 and it is assumed that the amount will increase by 2.75% per year and continue into the future. The discount rate

determination will use a municipal bond rate to the extent the trust is projected to run out of money before all benefits are paid. The rate used for this purpose is the monthly average of the Bond Buyers General Obligation 20-year Municipal Bond Index Rate. Therefore, the projected future benefit payments for all current plan members were projected through 2029. The long term rate of return is used until the assets are expected to be depleted in 2029, after which the municipal bond rate is used.

Sensitivity of the Athens State University's proportionate share of the net OPEB liability to changes in the healthcare cost trend rates.

The following table presents the Athens State University's proportionate share of the net OPEB liability of the Trust calculated using the current healthcare trend rate, as well as what the net OPEB liability would be if calculated using one percentage point lower or one percentage point higher than the current rate:

|                    | (6)<br>M<br>dec | 1% Decrease<br>% decreasing to<br>3.75% for pre-<br>edicare and 4%<br>reasing to 3.75%<br>for Medicare<br>Eligible) | T<br>(7%<br>4.7<br>Med<br>decre | ent Healthcare rend Rate decreasing to 5% for pre- icare and 5% asing to 4.75% edicare Eligible | (8%<br>5.7<br>Med<br>decre | % Increase<br>decreasing to<br>75% for pre-<br>dicare and 6%<br>easing to 5.75%<br>dedicare Eligible |
|--------------------|-----------------|---|---------------------------------|---|----------------------------|--|
| Net OPEB Liability | \$              | 12,903,652  | \$                              | 15,697,439  | \$                         | 19,254,319   |

The following table presents the Athens State University's proportionate share of the net OPEB liability of the Trust calculated using the discount rate of 4.44%, as well as what the net OPEB liability would be if calculated using one percentage point lower or one percentage point higher than the current rate:

|                    | 1% Decrease (3.44%) | Current Discount Rate (4.44%) |            | 1  | % Increase<br>(5.44%) |
|--------------------|---------------------|-------------------------------|------------|----|-----------------------|
| Net OPEB Liability | \$ 18,751,778       | \$                            | 15,697,439 | \$ | 13,233,675            |

#### OPEB plan fiduciary net position

Detailed information about the OPEB plan's fiduciary net position is located in the Trust's financial statements for the fiscal year ended September 30, 2018. The supporting actuarial information is included in the GASB Statement No. 74 Report for PEEHIP prepared as of September 30, 2018. Additional financial and actuarial information is available at www.rsa-al.gov.

#### **NOTE 7 - ACCOUNTS PAYABLE**

Accounts payable and accrued liabilities represent amounts due at September 30, 2019, for goods and services received prior to the end of the fiscal year.

| Salaries and Wages | \$ 612,333   |
|--------------------|--------------|
| Interest Payable   | 29,525       |
| Other              | 1,069,399    |
| Total              | \$ 1,711,257 |

#### **NOTE 8 - LONG-TERM LIABILITIES**

Long-term liabilities activity for the year ended September 30, 2019, was as follows:

| Beginning        |   |  |  |   |  |  |  |
|------------------|---|--|--|---|--|--|--|
| Balance          | A   | dditions   | R  | eductions   | <b>Ending Balance</b>  | Cur  | rent Portion   |
| \$<br>3,200,000  | \$  | -  | \$   | -   | \$ 3,200,000   | \$   | -  |
| 7,230,000        |   | -  |  | 960,000   | 6,270,000  |  | 985,000  |
| 3,261,069        |   | -  |  | 490,158   | 2,770,911  |  | 501,802  |
|                  |   |  |  |   |  |  |  |
| <br>1,029,813    |   | 19,089   |  |   | 1,048,902  |  | 89,544   |
| \$<br>14,720,882 | \$  | 19,089   | \$   | 1,450,158   | \$13,289,813   | \$   | 1,576,346  |
| <u> </u>         | \$ 3,200,000<br>7,230,000<br>3,261,069<br>1,029,813 | Balance       Address         \$ 3,200,000       \$ 7,230,000         3,261,069       \$ 1,029,813 | Balance       Additions         \$ 3,200,000       \$ -         7,230,000       -         3,261,069       -         1,029,813       19,089 | Balance         Additions         R           \$ 3,200,000         \$ -         \$           7,230,000         -         -           3,261,069         -         -           1,029,813         19,089 | Balance         Additions         Reductions           \$ 3,200,000         \$ -         \$ -           7,230,000         -         960,000           3,261,069         -         490,158           1,029,813         19,089 | Balance         Additions         Reductions         Ending Balance           \$ 3,200,000         \$ -         \$ -         \$ 3,200,000           7,230,000         -         960,000         6,270,000           3,261,069         -         490,158         2,770,911           1,029,813         19,089         1,048,902 | Balance         Additions         Reductions         Ending Balance Cur           \$ 3,200,000         \$ - \$ - \$ 3,200,000 \$         \$ 7,230,000 6,270,000           \$ 3,261,069         - 490,158         2,770,911           \$ 1,029,813         \$ 19,089         \$ 1,048,902 |

The 2010 revenue bonds were issued by the State Board of Education to provide funds to finance the acquisition, to pay the costs of developing, constructing and equipping improvements and renovations of various capital projects. A trustee holds sinking fund deposits required for these bonds, including earnings on investments of these deposits.

45

Principal and interest maturity requirements on bond debt are as follows:

|             | Revenue Bond     | S            |               |
|-------------|------------------|--------------|---------------|
| Fiscal Year | <b>Principal</b> | Interest     | Totals        |
| 2019-2020   | \$1,486,802      | \$414,039    | \$1,900,841   |
| 2020-2021   | 1,518,722        | 377,888      | 1,896,610     |
| 2021-2022   | 1,555,925        | 340,961      | 1,896,886     |
| 2022-2023   | 1,593,418        | 303,130      | 1,896,548     |
| 2023-2024   | 1,636,208        | 264,387      | 1,900,595     |
| 2024-2025   | 1,249,836        | 227,917      | 1,477,753     |
| 2025-2026   | -                | 200,063      | 200,063       |
| 2026-2027   | -                | 200,063      | 200,063       |
| 2027-2028   | 1,005,000        | 200,063      | 1,205,063     |
| 2028-2029   | 1,065,000        | 137,753      | 1,202,753     |
| 2029-2030   | 1,130,000        | 71,190       | 1,201,190     |
|             |                  |              |               |
|             | \$ 12,240,911    | \$ 2,737,454 | \$ 14,978,365 |

#### **Pledged Revenues**

The University issued Athens State University Recovery Zone Economic Development Revenue Bonds, Series 2010, in June 2010, in the principal amount of \$3,200,000. These bonds were secured by a pledge of revenue from certain fees payable by students. The purpose of the bonds was to provide funding to finance the acquisition, construction and equipping of a building located in downtown Decatur, Alabama for the use of the University and Calhoun Community College and to pay the expenses of issuing the Bonds. The Series 2010 bonds are limited obligations of the Board of Education of the State of Alabama, payable solely from the tuition and certain fees levied against all students enrolled at the University. Interest on the Series 2010 bonds is payable semiannually on March 1 and September 1. The interest rates on these bonds range from 6.2% to 6.3% and the bonds mature at various dates through September 1, 2030. During the year ended September 30, 2019, the University received \$\$84,446 in interest subsidy payments that offset Interest on Debt in the Statement of Revenues, Expenses and Changes in Net Position.

The University issued Athens State University Tuition and General Fees Revenue Bond, Series 2014, in December 2014, in the principal amount of \$5,000,000. These bonds were secured by a pledge of revenue from certain fees payable by students. The purpose of the bonds was to provide funding to finance the acquisition, construction and installation of Phase II of a building located in downtown Decatur, Alabama for the use of the University and Calhoun Community College and to pay the expenses of issuing the Bond. Principal and interest payments of \$46,795 are payable monthly on the Series 2014 bond. The interest rate on the bond is 2.35%, and the bond matures on December 17, 2024.

The University issued the Athens State University Tuition and Fee Revenue Bond, Series 2015, in October 2015, in the principal amount of \$8,040,000. These bonds were secured by a pledge of revenue from certain fees payable by students. The purpose of the bonds was to advance refund a portion of the Athens State University Revenue Bonds, Series 2007, and to pay the expenses of issuing the bonds. Interest on the Series 2015 bonds is payable semiannually on March 1 and September 1. The interest rates on these bonds is 2.46% and the bonds mature at various dates through September 1, 2025.

Future revenues in the approximate amount of \$14,978,365 are pledged to repay principal and interest for the 2010, 2014 and 2015 bonds. During the 2019 fiscal year, pledged tuition and fee revenue in the amount of \$15,749,519 were received with \$1,814,866 or 11.52% of pledged revenues, being used to pay principal and interest. The 2010, 2014 and 2015 Series bonds are scheduled to mature in fiscal year 2030, 2024, and 2025, respectfully.

#### **NOTE 9 - RISK MANAGEMENT**

The University is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The University has insurance for its buildings and contents through the State Insurance Fund (SIF), part of the State of Alabama, Department of Finance; Division of Risk Management which operates as a common risk management and insurance program for state owned properties. The University pays an annual premium based on the amount of coverage requested. The SIF provides coverage up to \$2 million per occurrence and is self-insured up to a maximum of \$6 million in aggregate claims. The SIF purchases commercial insurance for claims which in the aggregate exceed \$6 million. The University purchases commercial insurance for its automobile coverage, general liability, professional legal liability, and cyber risk coverage. In addition, the University has fidelity bonds on the University's President, Vice-President of Financial Affairs, as well as on all other University personnel who handle funds.

Employee health insurance is provided through the Public Education Employees' Health Insurance Fund (PEEHIF) administered by the Public Education Employees' Health Insurance Board (PEEHIB). The Fund was established to provide a uniform plan of health insurance for current and retired employees of state educational institutions and is self-sustaining. Monthly premiums for employee and dependent coverage are determined annually by the plan's actuary and based on anticipated claims in the upcoming year, considering any remaining fund balance on hand available for claims. The University contributes a specified amount monthly to the PEEHIF for each employee and this amount is applied against the employee's premiums for the coverage selected and the employee pays any remaining premium. Settled claims resulting from these risks have not exceeded the University's coverage in any of the past three fiscal years.

Claims which occur as a result of employee job-related injuries may be brought before the State of Alabama Board of Adjustment. The Board of Adjustment serves as an arbitrator and its decision is binding. If the Board of Adjustment determines that a claim is valid, it decides the proper amount of compensation (subject to statutory limitations) and the funds are paid by the University.

## NOTE 10 – ATHENS STATE UNIVERSITY FOUNDATION, INC. NOTES TO THE FINANCIAL SATEMENTS

#### A. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

Athens State University Foundation, Inc. was organized as a non-profit corporation without capital stock under the laws of the State of Alabama. The Foundation was founded to provide support for Athens State University by funding scholarships, promoting the University to the surrounding communities, and building a strong alumni group. Contributions to support the Foundation are primarily received from the general public.

#### **Mission Statement**

The Athens State University Foundation Inc., an incorporated non-profit organization, is dedicated to the financial support of Athens State University through the identification of prospective donors, the solicitation of gifts, and the administration and management of those resources for the betterment of the University, its faculty, staff and students.

#### **Recognition of Donor Restrictions**

The Foundation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

#### **Basis of Presentation**

The financial statements of the Foundation have been prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America. The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958 dated August 2016, and the provisions of the American Institute of Certified Public Accountants (AICPA) "Audit and Accounting Guide for Notfor-Profit Organizations" (the "Guide"). (ASC) 958-205 was effective January 1, 2018. Under the provisions of the Guide, net assets and revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Foundation and changes therein are classified as follows:

• Net assets without donor restrictions — Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Foundation.

• Net assets with donor restrictions – Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity. Net assets released from restrictions represent expenses incurred during the year that satisfy the restricted purpose. Of the restricted balances at September 30, 2019, \$207,993 is restricted for scholarship purposes while \$125,423 is restricted for program support services.

Net assets were released from donor-imposed restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors. The composition of net assets released from restrictions for the year ended September 30, 2019 is as follows:

|                                  | With Donor Restrictions |
|----------------------------------|-------------------------|
| Program Services<br>Scholarships | \$ 125,423<br>207,993   |
| Total                            | <u>\$ 333,416</u>       |

#### **Basis of Accounting**

The financial statements of the Foundation have been prepared on the accrual basis of accounting. All financial transactions have been recorded and reported as either unrestricted, temporarily restricted, or permanently restricted based on the existence or absence of donor imposed restrictions.

#### Use of Estimates in the Preparation of Financial Statements

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Donated Services and Supplies

Except for those disclosed in Note 11, no amounts have been recorded in the accompanying financial statements for donated services through volunteers because no objective basis is available to measure the value of such services and donations. A number of volunteers have contributed their time to the activities and fundraisers of the Foundation without compensation.

#### **Donated Assets**

Donated artifacts and collectibles are recorded at cost if purchased or, if donated, at estimated fair value at the time of donation. The Foundation does not recognize depreciation on artifacts and collectibles.

#### Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional; that is when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Contributions to be received after one year are discounted at an appropriate discount rate. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. An allowance for uncollectible contributions receivables is provided based upon management's judgment.

#### Accounts Receivable

Accounts receivable consist primarily of amounts owed to the Foundation associated with the Fiddler's Convention Fundraiser and is non-interest bearing.

#### Fixed Assets

Donated artifacts and collectibles are recorded at cost if purchased or, if donated, at estimated fair value at the time of donation. The Foundation does not recognize depreciation on artifacts and collectibles. In addition, the Foundation utilizes certain facilities owned by the University. Such facilities are not recorded on the books of the Foundation.

#### **Income Taxes**

The Foundation is exempt from paying tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, there is no provision for federal or state income taxes.

#### **Uncertain Tax Positions**

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. The Foundation had no unrelated business activities that are subject to taxes. The Foundation's federal Exempt Organization Business Income Tax Returns for 2016, 2017, and 2018 are subject to examination by the IRS, generally for three years after they were filed.

#### **Subsequent Events**

In preparing these financial statements, the Foundation has evaluated events and transactions for potential recognition or disclosure through the date of the auditor's report, which was the date the financial statements were available to be issued.

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a "Public Health Emergency of International Concern" and on March 10, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of the coronavirus include restrictions on travel, and quarantines in certain areas, and forced closures for certain types of public places and businesses. The coronavirus and actions taken to mitigate it have had and are expected to continue to have an adverse impact on the economies and financial markets of many countries, including the geographical area in which the University operates. While it is unknown how long these conditions will last and what the complete financial effect will be to the Foundation, to date, the Foundation is experiencing a decline in investment values. The Foundation's concentrations due to a high volume of revenue coming from student tuition and fees, auxiliary sources such as housing and meal plans, and federal and state grants and contracts make it reasonably possible that we are vulnerable to the risk of a near-term severe impact.

Additionally, it is reasonably possible that estimates made in the financial statements have been, or will be, materially and adversely impacted in the near term as a result of these conditions, including the collectability of receivables.

#### NOTE 2 – CASH AND CERTIFICATES OF DEPOSITS

The Foundation considers all time deposits, certificates of deposit and highly liquid instruments with an initial maturity of three months or less to be cash equivalents, except for investments purchased with endowment assets, which are classified as long-term investments. The Foundation maintains its cash balances with multiple financial institutions. At September 30, 2019, the carrying amount of the Foundation's deposits with banks exceeded FDIC insurable limits by \$1,293,128.

#### **NOTE 3 – INVESTMENTS**

The primary purpose of the Athens State University Foundation is to receive and hold by gift, bequest, or purchase any real or personal property and to manage, invest, and reinvest the same and to use and to dispose of the same for scientific, literary and educational purposes, all for the purpose of Athens State University. Specifically, the Foundation is accountable for protecting the corpus of each scholarship endowment and responsible for properly investing each scholarship endowment to produce an annual scholarship. The investment objectives are to generate sufficient income that will be used to fund full or partial student scholarships. The endowment should include an element of growth to protect the endowment from the effects of inflation. The principal shall remain a protected corpus.

Investments are stated at fair market value at September 30, 2019 if readily determinable. They consist of the following:

| American Trust Investment Services            | \$<br>6,580     |
|---|-----------------|
| Berkshire Income Realty                       | 11,484          |
| UBS Foundation Scholarship Endowment          | 3,640,208       |
| UBS McCoy Endowment                           | 106,958         |
| UBS Livingston Endowment                      | 113,537         |
| UBS Alumni Scholarship Endowment              | 287,870         |
| UBS Kares Fund                                | 105,047         |
| Certificate of Deposits                       | <br>822,133     |
| Total Investments and Certificates of Deposit | \$<br>5,093,817 |

The Foundation approves of the following types of investments: Common Stock, Preferred Stock, U.S. Government and Agency Securities, Commercial Paper, Bonds (not to exceed 15 years in maturity and have at least an "A" rating from Moody's and Standard and Poor); Mutual Funds; Certificates of Deposit; Money Market Accounts. All other investments are prohibited unless approved through the written consent of the Investment Committee. The Foundation is not prohibited from receiving and accepting assets that may not be a part of the approved investment mix. The Foundation in accepting such assets may hold, liquidate or transfer these assets as deemed appropriate.

#### **Investment Reporting**

Security transactions are recorded on a trade date basis. Interest is recorded as earned and dividends are recorded as of the ex-dividend date. Investment income includes interest and dividends; realized/unrealized gains and losses are reported as fair values increase and decrease. Investment income attributable to amounts held for the benefit of the University is reported in temporarily restricted net assets. When the activities occur, the amounts are transferred from temporarily restricted to unrestricted net assets and the disbursements are reported as decreases in unrestricted net assets. Investment income attributable to amounts held for the benefit of the Foundation is reported in unrestricted net assets. Interest and dividend income is reported net of related investment expenses in the statement of activities. The amount of expenses netted with revenues was \$37,836 for the year ended September 30, 2019. Investment gain consisted of realized loss of \$10,143, netted with unrealized gain of \$212,746 for the year ended September 30, 2019.

#### **Endowment Accounts**

An endowment consists of funds that are kept intact and invested. A portion of the earnings from the endowment are applied to purposes designated at the outset by the donor(s); the proportion of earnings applied in this manner is set in accordance to the endowment spending policies determined annually by the Foundation Executive Committee based on the recommendations of the Foundation Investment Committee and the Investment Fund Manager. Endowment accounts are housed in Special Endowment portfolios to provide greater investment flexibility. Prior to the initiation of any endowment, a set of guidelines is established. University Advancement develops the Letter of Agreement in coordination with the donor(s) and the designated campus unit. The donor(s), the Vice President for University Advancement, and the Foundation President approve the Letter of Agreement.

#### **Spending Policy**

The Foundation Executive Committee, based on the recommendation of the Foundation Investment Committee and the Investment Fund Manager, will determine annually the amount/percent of scholarship funds to be awarded through the Endowed Scholarship Fund. The annual return on investment and preservation of the invested corpus are factors that may be used to determine disbursements for endowed scholarships. A maximum rate of five percent may be distributed from the Foundation's Endowed Scholarship Fund. The annual recommended rate will be forwarded to the University Scholarship Committee.

#### Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor requires the Foundation to retain as a fund of perpetual duration due to unfavorable market fluctuations. When this is the case, any such deficiencies would be reported in unrestricted net assets. At September 30, 2019, there were no funds with deficiencies.

|   |           | out Donor<br>trictions | With Donor Restrictions | <u>Total</u> |  |
|---|-----------|------------------------|-------------------------|--------------|--|
| Endowment net assets – 10/1/2018                    | \$        | 186,445                | \$ 4,358,261            | \$4,544,706  |  |
| Contributions, net Investment income (loss), net of |           | -                      | 510,094                 | 510,094      |  |
| fees Amounts appropriated for                       |           | -                      | 323,540                 | 323,540      |  |
| expenditure   | _         | <u> </u>               | (123,069)               | (123,069)    |  |
| Endowment net assets – 9/30/2019                    | <u>\$</u> | 186,445                | \$ 5,068,826            | \$ 5,255,271 |  |

#### **Investments by Group**

|  | General<br>Investment<br><u>Pool</u> | <u>Total</u>            |  |  |
|--|--------------------------------------|-------------------------|--|--|
| Certificate of Deposits<br>Marketable Mutual Funds | \$ 822,133<br><u>4,271,684</u>       | \$ 822,133<br>4,271,684 |  |  |
| Total  | \$ 5,093,817                         | \$ 5,093,817            |  |  |

#### **NOTE 4 – FAIR VALUE MEASUREMENTS**

The Fair Value Measurements and Disclosures topic of the FASB Accounting Standards Codification establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted market prices for identical assets, and Level 3 inputs have the lowest priority. The Foundation uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Foundation measures fair value using Level I inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs would be used only when Level 1 or Level 2 inputs were not available.

The following table sets forth by level, within the fair value hierarchy, the Foundation's investments measured at fair value on a recurring basis as of September 30, 2019:

|                             |             | Level 1   |           | Level 2  | <u>I</u>  | <u>evel 3</u> | <u>Total</u> |
|-----------------------------|-------------|-----------|-----------|----------|-----------|---------------|--------------|
| Certificates of Deposits    | \$          | 822,133   | \$        | -        | \$        | -             | \$ 822,133   |
| Mutual Fund                 |             | 525,215   |           | -        |           | -             | 525,215      |
| Money Market-Treasury Bills |             | 13,675    |           | -        |           | -             | 13,675       |
| Asset Backed Securities     |             | 293,960   |           | -        |           | -             | 293,960      |
| Close End Funds & Exchange  |             |           |           |          |           |               |              |
| Traded Products             |             | 635,298   |           | -        |           | -             | 635,298      |
| Common Stocks               | 1           | 1,338,420 |           | -        |           | -             | 1,338,420    |
| Government Securities       |             | 451,836   |           | -        |           | -             | 451,836      |
| PACE Equities               |             | 194,019   |           | -        |           | -             | 194,019      |
| PACE Fixed Income           |             | 189,757   |           | -        |           | -             | 189,757      |
| Corporate Bonds and Notes   |             | 629,504   |           | <u>-</u> |           | <del>-</del>  | 629,504      |
|                             | <u>\$ 5</u> | 5,093,817 | <u>\$</u> |          | <u>\$</u> | <u> </u>      | \$ 5,093,817 |

54

#### **NOTE 5 – PLEDGE RECEIVABLES**

Pledge receivables, which are unconditional promises to give, are recorded as receivables and revenue when received. The Foundation distinguishes between contributions received for each net asset category in accordance with donor imposed restrictions. Pledges are recorded after being discounted to the anticipated net present value of the future cash flows.

The Foundation has received an indication of a gift in the form of being named beneficiary of a charitable remainder trust which is revocable during the donor's lifetime. Due to the uncertain nature of these intentions, the Foundation has not recognized an asset or contribution revenue for this gift. The present value of the total intention to give approximated \$1,936,000 as of September 30, 2019.

Total pledges receivable at September 30, 2019 are as follows:

|               | Less Than One |        | Or | One to Five |    | More Than Five |    |           |
|---------------|---------------|--------|----|-------------|----|----------------|----|-----------|
|               |               | Year   |    | Years       |    | Years          |    | Total     |
| Total Pledges | \$            | 51,768 | \$ | 151,587     | \$ | 1,992,336      | \$ | 2,195,691 |

#### NOTE 6- CONTRIBUTION RECEIVABLE

The Foundation was named the beneficiary of a gift annuity contract during the year-ended September 30, 2018. The Foundation is not obligated under this contribution and is expected to receive the contribution in more than five years per the estimated life expectancy of the donor. The Foundation has recorded the contribution as the estimated remaining market value at the expected payment date of \$7,871 at September 30, 2019.

#### NOTE 7 – DONATED ASSETS

Donated assets consisted of the following at September 30, 2019:

Donated artifacts and collectibles

\$ 3,427

#### NOTE 8 - COLLABORATIVE ARRANGEMENT

The Alabama Center for the Arts (ACA), a joint operation between Calhoun Community College and Athens State University, along with their respective foundations, may be the recipient of gifts and contributions designated for use in support of the Center and its students. Calhoun College Foundation and the Athens State University Foundation entered into a collaborative arrangement in 2017 to direct funds jointly acquired or pledged in conjunction with the 2012 Gala and other gifts and contributions designated to benefit the Alabama Center for the Arts to joint financial accounts known as the Alabama Center for the Arts and to work cooperatively to manage and secure gifts in the Center's best interests.

During the year ended September 30, 2019, resolutions liquidated all non-scholarship related liquid assets and non-liquid assets and funds of the ACA to the newly formed Alabama Center for the Arts Foundation. This liquidation dissolved the previous collaborative arrangement formed in 2017. The Foundation held no assets related to the arrangement as of September 30, 2019 and recorded a \$362,846 transfer out related to the liquidation of the arrangement.

#### **NOTE 9 – SPECIAL EVENTS**

The Foundation receives income from various special fund raising events. Gross income is reported as revenues in the financial statements and expenses are reported separately. The major special events, during the current year are as follows:

|               | Te | Tennessee |            | Alumni  |
|---------------|----|-----------|------------|---------|
|               | ,  | Valley    |            | Golf    |
|               | F  | Fiddler's |            | Classic |
|               | Co | nvention  | Tournament |         |
| Gross Revenue | \$ | 266,364   | \$         | 25,371  |
| Expenses      | \$ | 191,351   | \$         | 9,057   |

#### NOTE 10 – FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the Foundation's various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **NOTE 11 - RELATED PARTY**

#### University Support

The Athens State University Foundation exists to assist the University and is a discretely presented component unit of the University. Due to the nature of this relationship, there are numerous transactions between the two entities and their representatives for program services, instruction, and scholarship purposes. During the year ended September 30, 2019, the Foundation expended \$88,932 in support of the University's programs and scholarships. At September 30, 2019, the Foundation had no payables due to or pledge receivables from the University.

#### Personnel Costs and Facilities

The Foundation uses office space owned by the University without paying rent for the facilities. The value of the donated facilities was \$40,249 for the year ending September 30, 2019. Furthermore, the Foundation employees are paid by the University. The salaries and benefits for year ending September 30, 2019, were \$80,790. The value of donated facilities and services were recognized as revenue and related expense in the statement of activities

#### NOTE 12 – RECENTLY ISSUED ACCOUNTING STANDARDS

#### Adopted

In August 2016, the FASB issued ASU 2016-14, *Presentation of Financial Statements for Not-for-Profit Entities*. This ASU intends to make certain improvements to the current reporting requirements for not-for-profit entities. This standard sets forth changes to net asset classification requirements and the information presented about a not-for-profit entity's liquidity, financial performance and cash flows. The Foundation adopted ASU 2016-14 in its financial statements effective September 30, 2019, applying retrospectively to all periods presented. The impact of adoption changes the classification of net assets on the consolidated balance sheets and statements of activities and changes in net assets from three classes of net assets to two classes of net assets. The Foundation also added disclosure for the liquidity and availability of financial assets at the balance sheet date to meet cash needs for general expenditures within one year and disaggregated functional expense classifications by their natural expense classification. The impact of adopting ASU 2016-14 had no impact to total unrestricted revenues, excess of revenues over expenses or total net assets.

In June 2018, the FASB issued ASU No. 2018-08, *Not-for-Profit Entities, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. This ASU intends to clarify and improve current accounting guidance to determine when a transaction should be accounted for as a contribution or as an exchange transaction and provides additional guidance about how to determine whether a contribution is conditional. The Foundation adopted ASU 2018-08 in its financial statements effective September 30, 2019. The impact of adopting ASU 2018-08 had no impact to total unrestricted revenues, excess of revenues over expenses or total net assets.

#### Not Yet Adopted

In February 2016, the FASB issued ASU No. 2016-02, *Leases* (Topic 842) (ASU 2016-02). The amendments in ASU 2016-02 create FASB ASC Topic 842, *Leases*, and supersede the requirements in ASC Topic 840, Leases. ASU 2016-02 requires the recognition of lease assets and lease liabilities by lessees for those leases classified as operating leases under ASC Topic 840. Under the guidance of ASU 2016-02, a lessee should recognize in the balance sheet a liability to make lease payments (lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. The accounting applied by a lessor under ASU 2016-02 is largely unchanged from that applied under ASC Topic 840. The ASU is effective for all business entities for fiscal years beginning after December 15, 2019. The Foundation is currently evaluating the impact of this guidance.



|  | For the measurement period ended |                              |                    |                           |                           |
|--|----------------------------------|------------------------------|--------------------|---------------------------|---------------------------|
|  | <u>September 30,</u> 2018        | <u>September 30,</u><br>2017 | September 30, 2016 | <u>September</u> 30, 2015 | <u>September</u> 30, 2014 |
| ASU's proportion of the net pension liability  | 0.2578%                          | 0.2587%                      | 0.2501%            | 0.2444%                   | 0.2477%                   |
| ASU's proportionate share of the net pension liability   | \$25,648,000                     | \$25,426,000                 | \$27,086,000       | \$25,582,000              | \$22,501,727              |
| ASU's covered-<br>employee payroll   | \$17,202,826                     | \$17,067,750                 | \$15,880,787       | \$15,451,952              | \$15,709,007              |
| ASU's proportionate<br>share of the net pension<br>liability as a percentage<br>of its covered-employee<br>payroll | 149.09%                          | 148.97%                      | 170.56%            | 165.56%                   | 143.24%                   |
| Plan fiduciary net<br>position as a percentage<br>of the total pension<br>liability                                | 72.29%                           | 71.50%                       | 67.93%             | 67.51%                    | 71.01%                    |

This schedule presents only five years of information, rather than ten years, as only five years of trend information is available at September 30, 2019.

|   | <u>2019</u>            | <u>2018</u>            | <u>2017</u>            | <u>2016</u>            | <u>2015</u>            |
|---|------------------------|------------------------|------------------------|------------------------|------------------------|
| Contractually Required Contribution   | \$2,159,058            | \$2,070,740            | \$2,024,910            | \$1,880,030            | \$1,748,180            |
| Contributions in relation to the contractually required contribution                        | 2,159,058              | 2,070,740              | 2,024,910              | 1,880,030              | 1,748,180              |
| Contribution deficiency (excess)  | -                      | -                      | -                      | -                      | -                      |
| System's covered-employee payroll Contributions as a percentage of covered-employee payroll | \$17,708,036<br>12.19% | \$17,202,826<br>12.04% | \$17,067,750<br>11.86% | \$15,880,787<br>11.84% | \$15,451,952<br>11.30% |

This schedule presents only five years of information, rather than ten years, as only five years of trend information is available at September 30, 2019.

# Athens State University Schedule of Athens State University's Proportionate Share of the Net OPEB Liability Alabama Retired Education Employees' Health Care Trust

| 2018       | 2017  |
|------------|---|
| 0.190996%  | 0.188843%                                       |
|            |   |
| 15,697,619 | 14,026,179                                      |
| 17,708,036 | 17,202,826                                      |
|            |   |
|            |   |
| 00 < 40/   | 01.500/   |
| 88.64%     | 81.53%  |
|            |   |
| 14.81%     | 15.37%  |
|            |   |
|            |   |
|            | 0.190996%<br>15,697,619<br>17,708,036<br>88.64% |

This schedule presents only two years of information, rather than ten years, as only two years of trend information is available at September 30, 2019.

# Athens State University Schedule of Athens State University's Contributions Alabama Retired Education Employees' Health Care Trust

| 2018          |  | 2017                                 |
|---------------|--|--------------------------------------|
| \$<br>468,981 | \$   | 1,447,743                            |
| (468,981)     |  | (1,447,743)                          |
| -             |  | -                                    |
| 17,708,036    |  | 17,202,826                           |
| 2.64%         |  | 8.42%                                |
| \$            | \$ 468,981<br>(468,981)<br>-<br>17,708,036 | \$ 468,981 \$ (468,981) - 17,708,036 |

This schedule presents only two years of information, rather than ten years, as only two years of trend information is available at September 30, 2019.

#### Changes in actuarial assumptions

In 2016, rates of withdrawal, retirement, disability, mortality, spouse coverage, and tobacco usage were adjusted to more closely reflect actual experience. In 2016, economic assumptions and the assumed rates of salary increase were adjusted to more closely reflect actual and anticipated experience. In 2016 and later, the expectation of retired life mortality was changed to the RP-2000 White Collar Mortality Table projected to 2020 using scale BB and adjusted 115% for all ages for males and 112% for ages 78 and over for females.

#### Recent Plan Changes

Effective January 1, 2017, Medicare eligible medical and prescription drug benefits are provided through the UnitedHealthcare Medicare Advantage Plan with Prescription Drug Coverage (MAPD).

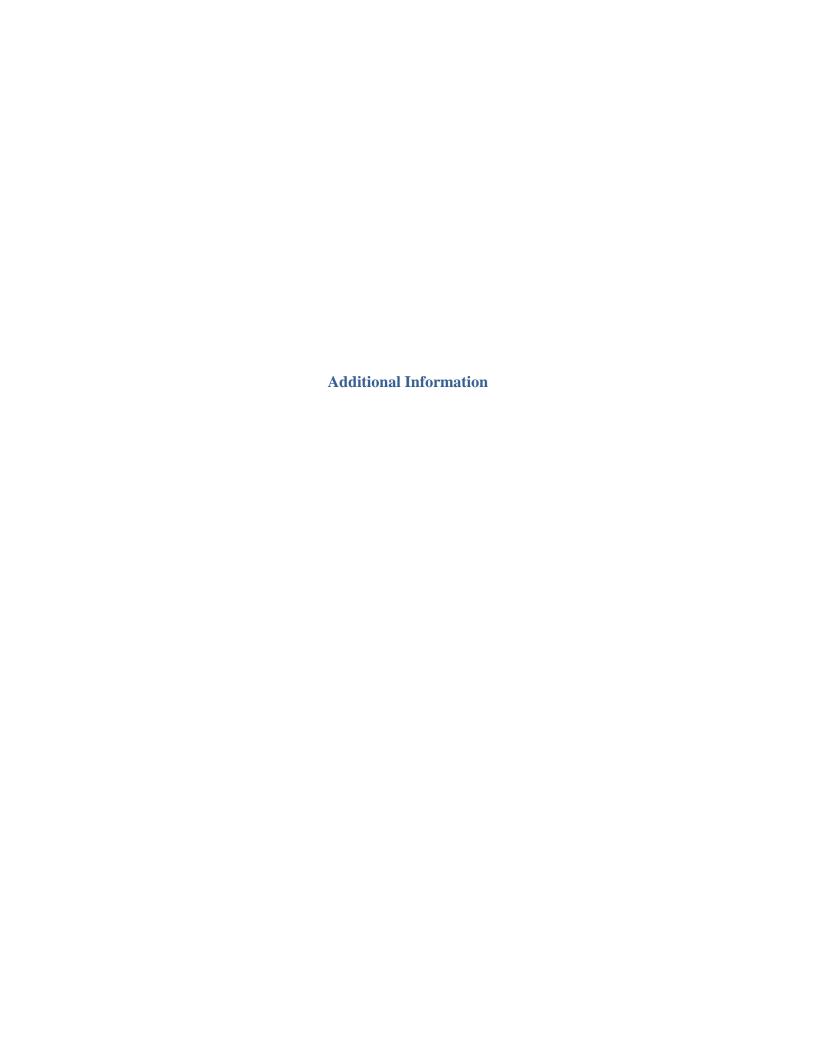
The Plan is changed periodically to reflect the Affordable Care Act (ACA) maximum annual out-of-pocket amounts.

#### Method and assumptions used in calculations of actuarially determined contributions

The actuarially determined contribution rates in the Schedule of OPEB Contributions were calculated as of September 30, 2016, which is three years prior to the end of the fiscal year in which contributions are reported. The following actuarial methods and assumptions were used to determine the most recent contribution rate reported in that schedule:

| Actuarial Cost Method         | Entry Age Normal               |
|-------------------------------|--------------------------------|
| Amortization Method           | Level percent of pay           |
| Remaining Amortization Period | 25 years, closed               |
| Asset Valuation Method        | Market Value of Assets         |
| Inflation                     | 2.875%                         |
| Healthcare Cost Trend Rate:   |                                |
| Pre-Medicare Eligible         | 7.75%                          |
| Medicare Eligible             | 5.00%                          |
| Ultimate Trend Rate:          |                                |
| Pre-Medicare Eligible         | 5.00%                          |
| Medicare Eligible             | 5.00%                          |
| Year of Ultimate Trend Rate   | 2022 for Pre-Medicare Eligible |
|                               | 2018 for Medicare Eligible     |
| Investment Rate of Return     | 5.00%, including inflation     |

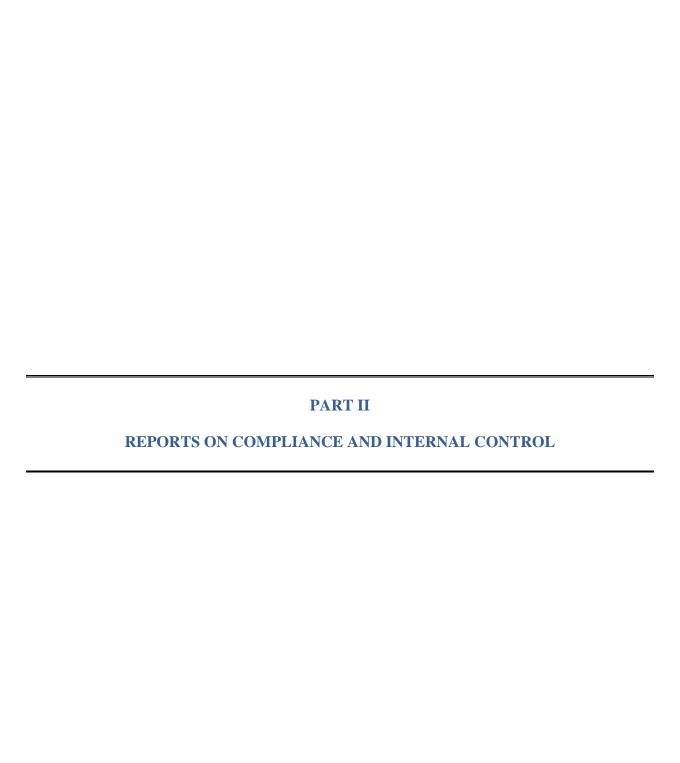
63



# Athens State University Listing of University Officials October 1, 2018 through September 30, 2019

| <u>Officials</u> | Position   |
|------------------|--|
| Dr. Phillip Way  | President (August 1, 2019- September 30, 2019)     |
| Dr. Ronald Ingle | Interim President (October 1, 2018- July 31, 2019) |
| Mr. Mike McCoy   | Vice-President of Financial Affairs                |
| Ms. Sarah McAbee | Vice President for Enrollment and Student Affairs  |

65





# Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

To the Board of Trustees Athens State University

We have audited the financial statements of Athens State University as of and for the year ended September 30, 2019, and the related notes to the financial statements, which collectively comprise Athens State University's basic financial statements, and have issued our report thereon dated March 31, 2020. We conducted our audit in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. The financial statements of Athens State University Foundation, Inc., a discretely presented component unit of Athens State University, were not audited in accordance with *Government Auditing Standards*, and accordingly, this report does not include reporting on internal control over financial reporting or instances of reportable noncompliance associated with Athens State University Foundation, Inc.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit, we considered Athens State University's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements but not for the purpose of expressing an opinion on the effectiveness of Athens State University's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Athens State University's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Athens State University's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

COPA, PC

Athens, Alabama March 31, 2020



#### Independent Auditor's Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance

To the Board of Trustees Athens State University

#### Report on Compliance for Each Major Federal Program

We have audited Athens State University's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Athens State University's major federal programs for the year ended September 30, 2019. Athens State University's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. The financial statements of Athens State University Foundation, Inc. were not audited in accordance with the *OMB Compliance Supplement*, and, accordingly, this report does not extend to Athens State University Foundation, Inc.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on compliance for each of Athens State University's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Athens State University's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Athens State University's compliance.

#### **Opinion on Each Major Federal Program**

In our opinion, Athens State University complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2019.

#### **Report on Internal Control Over Compliance**

Management of Athens State University is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Athens State University's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Athens State University's internal control over compliance.

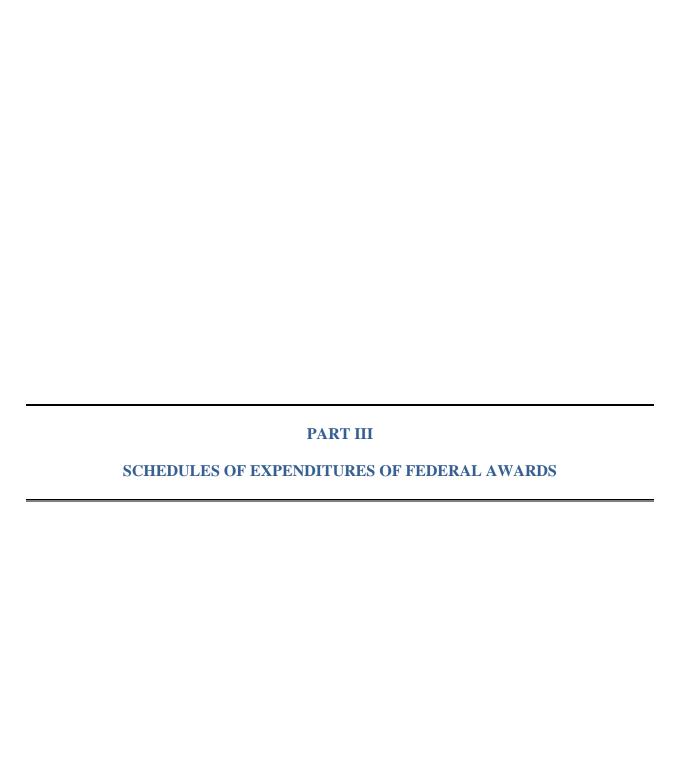
A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

CDPA, PC

Athens, Alabama March 31, 2020



### Athens State University Schedule of Expenditures of Federal Awards For the Year Ended September 30, 2019

| Federal Grantor/Pass-Through Grantor/ Program or Cluster Title   | Federal<br>CFDA<br><u>Number</u> | Pass-Through<br>Entity Identifying<br><u>Number</u> | Passed Th<br>Subreci | _            | Total Federal<br>Expenditures |
|--|----------------------------------|---|----------------------|--------------|-------------------------------|
| MAJOR PROGRAMS   |                                  |   |                      |              |                               |
| Student Financial Assistance Cluster U.S. Department of Education Direct Programs Federal Pell Grant Program | 84.063                           | N.A.  | \$                   | -            | \$ 5,562,854                  |
| Federal Direct Student Loans   | 84.268                           | N.A.  |                      | -            | 14,287,149                    |
| Federal Work-Study Program   | 84.033                           | N.A.  |                      | -            | 143,067                       |
| Federal Supplemental Education Opportunity Grants  | 84.007                           | N.A.  |                      | -            | 110,489                       |
| Teacher Education Assistance for College and<br>Higher Education Grants (TEACH Grants)                       | 84.379                           | N.A.  |                      | <del>_</del> | <u>85,363</u>                 |
| Total Student Financial Assistance Cluster   |                                  |   |                      | <del>_</del> | 20,188,922                    |
| Total Major Programs   |                                  |   | <u>\$</u>            | <u> </u>     | \$ 20,188,922                 |

### Athens State University Schedule of Expenditures of Federal Awards For the Year Ended September 30, 2019

| Federal Grantor/Pass-Through Grantor/<br><u>Program or Cluster Title</u>        | Federal<br>CFDA<br><u>Number</u> | Pass-Through<br>Entity Identifying<br><u>Number</u> | Passed Through to<br><u>Subrecipients</u> | Total Federal<br>Expenditures |
|---|----------------------------------|---|---|-------------------------------|
| NON-MAJOR PROGRAMS U. S. Department of Education Passed Through Alabama Commiss | ion on Higher Ed                 | ucation   |   |                               |
| Improving Teacher Quality State Grants  | 84.367                           | N.A.  | <u>=</u>                                  | 48,000                        |
| Total Improving Teacher Quality State Grants                                    |                                  |   | -   | 48,000                        |
| Total Non-Major Programs  |                                  |   | _   | 48,000                        |
| Total Non Major Programs  |                                  |   |   |                               |
| Total Federal Awards  |                                  |   | <u>\$ -</u>                               | \$ 20,236,922                 |

N.A. = Not Available

The accompanying Notes to the Schedule of Expenditures of Federal Awards are an integral part of this schedule.

#### **NOTE 1 - BASIS OF PRESENTATION**

The accompanying Schedule of Expenditures of Federal Awards (the "Schedule") includes the federal award activity of Athens State University (the "University") under programs of the federal government for the year ended September 30, 2019. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the University, it is not intended to and does not present the financial position, changes in net position or cash flows of the University.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The University has elected not to use the 10-percent de minimus indirect cost rate allowed under the Uniform Guidance.

For purposes of the Schedule, federal awards include all grants, contracts and similar agreements entered into directly between the University and agencies and departments of the federal government and all subawards to the University by nonfederal organizations pursuant to federal grants, contracts and similar agreements. The awards are classified into Type A and Type B categories in accordance with the provisions of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Programs classified as Type A are as follows:

#### **Student Financial Assistance Programs**

#### **Federal CFDA Numbers**

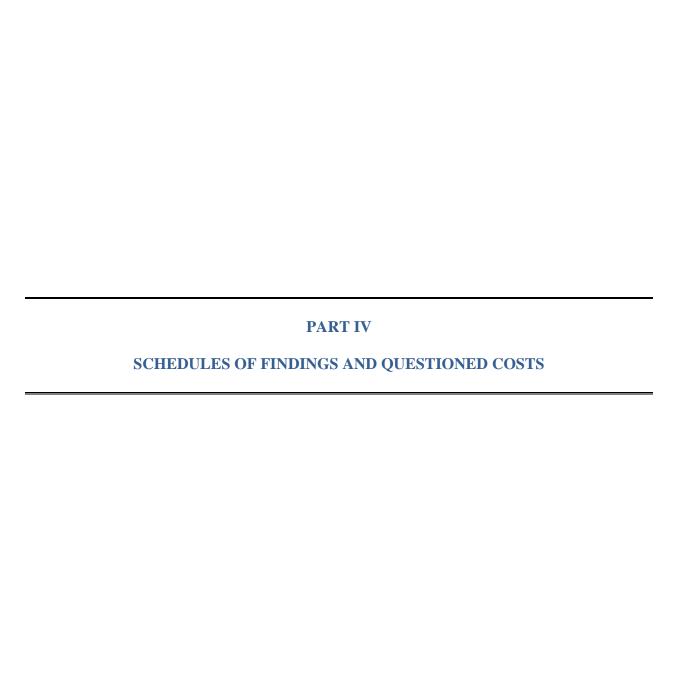
Catalog of Federal Domestic Assistance (CFDA) numbers are assigned to contracts and grants on the basis of program type.

# NOTE 3 – RECONCILIATION OF THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS TO THE STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

The following schedule is a reconciliation of total federal expenditures as shown on the Schedule of Expenditures of Federal Awards to the revenue items shown on the Statement of Revenues, Expenses and Changes in Net Position for the year ended September 30, 2019.

| Federal Grants and Contracts  Operating Revenue             | \$ 386,919          |
|---|---------------------|
| Federal Grants – Nonoperating Revenue                       | 5,660,389           |
| Fall 2019 Deferred Pell Grant Revenue                       | 1,413,040           |
| Fall 2018 Deferred Pell Grant Revenue                       | (1,510,575)         |
| Federal Direct Student Loans                                | 14,287,149          |
| Expenditures per Schedule of Expenditures of Federal Awards | <u>\$20,236,922</u> |

75



## **Section I - Summary of Auditor's Results**

#### **Financial Statements**

| Type of auditor's report issue  | ed:  | Unmodified  |            |
|---|--|---|------------|
| Internal control over financia<br>Material weakness(es) ident<br>Significant deficiency(ies) i<br>Noncompliance material to | tified?<br>dentified?  | yesxnoneyesxno                                    | e reported |
| Federal Awards  |  |   |            |
| Internal control over major p<br>Material weakness(es) ident<br>Significant deficiency(ies) i                               | tified?<br>dentified?  | yesx_ no<br>yesx_ none                            | e reported |
| Type of auditor's report issue programs:  | ed on compliance for major   | Unmodified  |            |
| Any audit findings disclosed accordance with 2 CFR 200 Identification of major program                                      |  | yesx_ no  |            |
| CFDA Number(s)  | Name of Federal Program or   | Cluster   |            |
| 84.063<br>84.268<br>84.033<br>84.007<br>84.379  | Student Financial Assistance Cl<br>Federal Pell Grant Program<br>Federal Direct Student Loans<br>Federal Work-Study Program<br>Federal Supplemental Educati<br>Teacher Education Assistance<br>Education Grants (TEACH | onal Opportunity Grants<br>for College and Higher |            |
| Threshold used to determine   | Type A and Type B Programs:  | \$ 750,000  |            |

### **Section II – Financial Statement Findings**

Auditee qualified as low-risk auditee?

The audit did not disclose any financial statement findings required to be reported.

x yes

### **Section III – Federal Award Findings and Questioned Costs**

The audit did not disclose any federal award findings or questioned costs required to be reported.

78



### SCHEDULE OF PRIOR YEAR FINDINGS AND QUESTIONED COSTS

None noted in the prior year.